

Joe Bonham, President  
Kit Jones, Vice-President  
Terry Gaul, Treasurer  
Nancie Rain, Secretary



Tim Jeffcoat, Director  
Becky Haas, Director  
William Morefield III, Director

# RICHMOND

DEVELOPMENT CORPORATION OF RICHMOND

## PUBLIC NOTICE OF MEETING

A meeting of the Board of Directors of the Development Corporation of Richmond **will be held at the Commission Chamber, Richmond City Hall Annex, 600 Morton Street, Richmond, Texas, on the 12<sup>th</sup> day of April 2022 commencing at 6:00 p.m. and**

via Video Conference call  
(pursuant to Texas Government Code, Section 551.127)

Join Zoom Meeting

<https://us06web.zoom.us/j/86929440905>

Meeting ID: 869 2944 0905

One tap mobile

+13462487799,,86929440905# US (Houston)

+16699006833,,86929440905# US (San Jose)

Dial by your location

+1 346 248 7799 US (Houston)

+1 669 900 6833 US (San Jose)

+1 253 215 8782 US (Tacoma)

+1 312 626 6799 US (Chicago)

+1 929 205 6099 US (New York)

+1 301 715 8592 US (Washington DC) Meeting ID: 869 2944 0905 Find your local number: <https://us06web.zoom.us/j/86929440905>

**A quorum of the City Commission may be present at this meeting.**

1. Call to Order.
2. Recite the Pledge of Allegiance to the U.S. Flag and Texas Flag.
3. Public Comments. (Public comment is limited to a maximum of 3 minutes per item. No deliberations with DCR Board. Time may not be given to another speaker.)
4. Review and consider taking action on the minutes of the regular meeting held on March 8, 2022.
5. Review Financial Reports through February March 31, 2022.
6. Review and consider taking action on extending length of agreement for Bella Media and procurement from our Reserved for Opportunity Funds.
7. Review and discuss a presentation from the West Fort Bend Management District
8. Report of activities of Economic Development Director.
9. Review and Consider future Workshops for EDC
10. Review and Consider ways to become a recipient of the annual Texas Economic Development Council's 2022 Economic Excellence Award
11. Excuse from Attendance at Regular DCR Meeting.
12. Adjourn to Executive Session, as authorized by Texas Government Code, Section 551.087, Deliberation Regarding Economic Development Negotiations.

13. EXECUTIVE SESSION

In accordance with Chapter 551, Government Code, Vernon's Texas Code Annotated (V.T.C.A.) (Open Meetings Law), "The Board of Directors may meet in a Closed Executive Meeting pursuant to provisions of the Open Meetings Law, Chapter 551, Government Code, V.T.C.A. in accordance with the authority contained in the following section"; Section 551.087, Deliberation Regarding Economic Development Negotiations.

- E1. Hanger
- E2. Noodle
- E3. Neighbor **Reserved for Opportunities**
- E4. Mead
- E5. Voltage

OPEN MEETING

14. Reconvene into Open Meeting, and take action on items, if necessary.
15. Adjournment

**NOTICE OF ASSISTANCE AT THE PUBLIC MEETING**

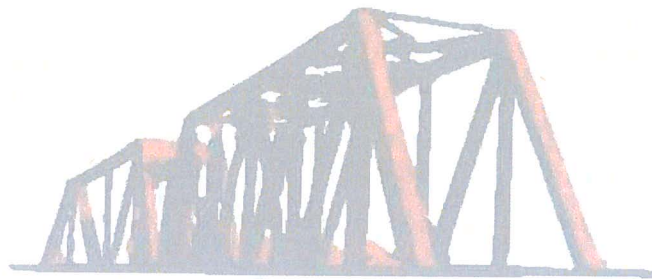
The Development Corporation of Richmond (DCR) meetings are available to all persons regardless of disability. This facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations, should you require special assistance, must be made 48 hours prior to this meeting. Braille is not available. Please contact the City Secretary's office at (281) 342-5456 for needed accommodations.

CERTIFICATE

I certify that the above notice of meeting was posted on a bulletin board located at a place convenient to the public in the City Hall, Richmond, Texas, on the 8<sup>th</sup> day of April 2022, at \_\_\_\_\_ a.m./p.m.

\_\_\_\_\_  
 Laura Scarlato City Secretary

# 1. Call to Order



**DEVELOP**  
**RICHMOND**  
EST. TEXAS 1837

2. Recite the Pledge of Allegiance to the U.S. Flag and Texas Flag.



**DEVELOP**  
**RICHMOND**  
EST. TEXAS 1837

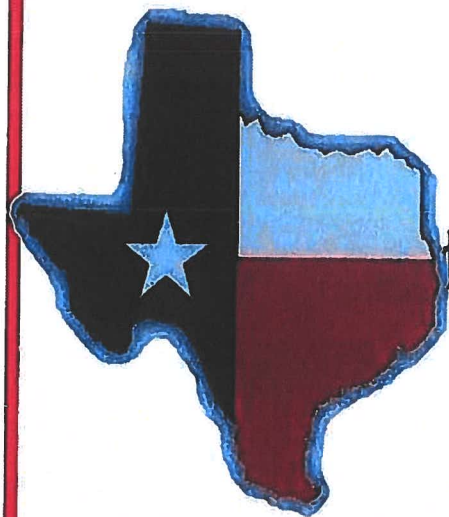


## **The United States Pledge of Allegiance:**

I pledge allegiance to the Flag of the  
United States of America, and to the  
Republic for which it  
stands, one Nation  
under God, indivisible,  
with liberty and  
justice for all.



## **The Texas Pledge of Allegiance:**



Honor the Texas flag;  
I pledge allegiance to  
thee, Texas, one state  
under God, one and  
indivisible.

**3. Public Comments.**  
(Public comment is limited to a maximum of 3 minutes per item. No deliberations with DCR Board. Time may not be given to another speaker.)

4. Review and consider taking action on the minutes of the regular meeting held on March 8, 2022.

DEVELOP  
RICHMOND

EST. TEXAS 1837



STATE OF TEXAS

COUNTY OF FORT BEND

CITY OF RICHMOND

The Development Corporation of Richmond convened in a regular meeting open to the public and pursuant to notice thereof duly given in accordance with Section 501.072, Local Government Code, Vernon's Texas Codes, in Richmond City Hall Annex within said City on March 8, 2022, at 6:00 p.m. Directors in attendance included the following:

President, Joe Bonham  
Secretary, Nancie Rain  
Becky Haas – **Via Zoom**  
William B. Morefield, III  
City Attorney, Gary Smith  
City Secretary, Laura Scarlato

Vice President, Kit Jones  
Treasurer, Terry Gaul  
Tim Jeffcoat - **Absent**  
Terri Vela, City Manager  
Economic Development Director "ED", Jerry Jones

President Joe Bonham proceeded to call the meeting to order at 6:01 p.m. The meeting was broadcast via video conference call. All members of the public may participate in the meeting and via video conference call.

There was a quorum present.

The Pledge of Allegiance to the U.S. flag and Texas flag were recited.

Agenda item A3, Public comments. There were no individuals signed up to speak therefore the agenda item was closed.

Agenda item A4, Review and consider taking action on the minutes of the regular meeting held on February 8, 2022. President Bonham asked for changes or discussion regarding the minutes. Director Gaul made corrections due to the punctuation in agenda item A5. Financial Report. Director Rain made the motion to approve the minutes from the February 8, 2022, as amended. Director Morefield seconded the motion, and the vote was unanimous to approve.

Agenda item A5, Review Financial Reports through February 28, 2022. Finance Director Justin Alderete addressed the Board stating that two balance sheets were provided. The audit adjustment that has been monitored for the past few months totaling \$1.4 million is being scheduled to flow back to the State Comptroller. Finance has been monitoring so they were prepared. There was a brief discussion with Director Alderete fielding the questions.

Agenda item A6, Review and Discuss Future planned TxDOT Improvements on FM 359.

Economic Development Director Jerry Jones provided the schematic diagram of the improvements that are being developed on FM 359 for both safety reasons and for beautification. The triangles will calm traffic in front of Frank's Nursery and is at the expense of TxDOT and West Fort Bend Management District. There was no further discussion, the agenda item was closed.

Agenda item A7, Review and Discuss Richmond's Economic Development Office and Small Business Accelerator Space Project.

Economic Development Director Jerry Jones reviewed the proposed layout of the Myrtle Street Building and made the Board award of the \$1.4 million proposed cost. City Manager Vela interjected ideas and commented that there needs to be adequate parking and potentially a buffering wall. The space could hold 12-15 business at one time in the space. The building is a total of 6,000 sq. ft. and the proposed ascetics are very nice.

Agenda item 8. Report of activities of Economic Development Director.

There were numerous questions regarding the Farmers Market. The number of attendees varies each month but as many as 600 have attended. The vendors have expressed the value of having the Farmers Market on the same night as the Movie in the Park. There has been an increased presence on Facebook and Instagram. There was a lengthy discussion regarding the vendors and the types of vendors.

Agenda item 9. Excuse from Attendance at Regular DCR Meeting.  
There were no absences to excuses, the agenda item was closed.

Adjourn to Executive Session, as authorized by Texas Government Code, Section 551.087, Deliberation Regarding Economic Development Negotiations. Adjourned to Executive Session at 6:35 p.m.

- E1. Hanger
- E2. Smokey
- E3. Circle Oak Updates

Reconvene into Open Meeting and take action on items if necessary.

The open meeting reconvened at 7:14 p.m. with no action taken.

There being no further business to come before the Development Corporation of Richmond, President Bonham adjourned the meeting at 7:14 p.m.

APPROVED:

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Joe Bonham, President

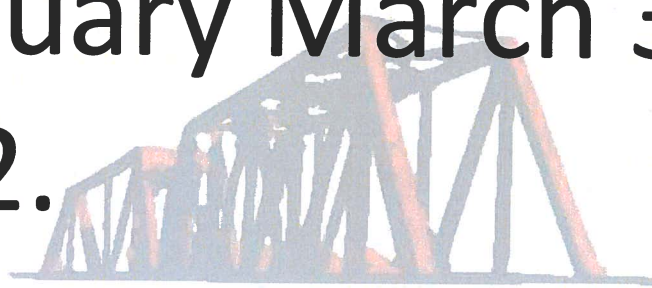
ATTEST:

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Laura Scarlato, City Secretary



5. Review Financial  
Reports through  
February March 31,  
2022.



**DEVELOP**  
**RICHMOND**  
EST. TEXAS 1837

BALANCE SHEET

AS OF: MARCH 31ST, 2022

85 -DEVELOPMENT CORPORATION

ASSETS

=====

1100	CLAIM ON CASH-DEVELOPMENT CORP	4,289,025.84
1101	Combined Securities - DCR	7,500.00
1105	CASH IN BANK-DEVELOPMENT CORP	( 7,500.00)
1120	DCR WF - Sweep Accrued Interes	165.59
1200	INVESTMENTS	0.00
1302	SALES TAX RECEIVABLE	371,950.78
1303	OTHER RECEIVABLE	0.00
1370	ACCOUNTS RECEIVABLE - INVOICED	0.00
1500	PREPAID ASSET	0.00
1501	ACCRUED WORKERS COMP	0.00
1502	ACCRUED EXPENSES	0.00
1610	DUE TO (FROM) GENERAL	0.00
1620	DUE TO (FROM) WATER/SEWER	0.00
1621	DUE TO (FROM) METER	0.00
1622	DUE TO/FROM SURFACE WATER	0.00
1623	DUE TO/FROM RIVER PARK WEST	0.00
1625	DUE TO (FROM) CONSTRUCTION II	0.00
1626	DUE TO (FROM) FIRE SERVICE CAP	0.00
1630	DUE TO (FROM) DEBT SERVICE	0.00
1631	DUE TO (FROM) DEBT 1999 SERIES	0.00
1632	DUE TO/FROM DEBT-99 SERIES II	0.00
1640	DUE TO (FROM) WASTEWATER IMPAC	0.00
1650	DUE TO (FROM) WATER IMPACT	0.00
1660	DUE TO (FROM) PARK IMPROVEMENT	0.00
1665	DUE TO (FROM) STATE FUNDS (NARC	0.00
1666	DUE TO (FROM) FEDERAL FUNDS	0.00
1667	DUE TO (FROM) EQUIPMENT GRANT	0.00
1687	DUE TO/FROM SEED	0.00
1688	DUE TO/FROM WEED	0.00
1689	DUE TO/FROM HIGHER EDUCATION	0.00
1690	DUE TO (FROM) CDBG	0.00
1691	DUE TO/FROM TCLEOSE-FIRE	0.00
1692	DUE TO (FROM) COURT TECHNOLOGY	0.00
1693	DUE TO (FROM) COURT SECURITY	0.00
1696	DUE TO (FROM) TCLEOSE-POLICE	0.00
1697	DUE TO/FROM GEN FIXED ASSETS	0.00
1698	DUE TO/FROM DCR CASH/SWEEP	0.00

TOTAL ASSETS

4,661,142.21

=====

LIABILITIES

=====

2000	DEVELOPEMENT CORP ACCT PAYABLE	0.00
2014	RETAINAGE PAYABLE	0.00
2105	DEFERRED REVENUE	0.00
2140	ACCOUNTS PAYABLE	0.00
2199	DUE TO POOLED CASH	0.00

## BALANCE SHEET

AS OF: MARCH 31ST, 2022

## 85 -DEVELOPMENT CORPORATION

TOTAL LIABILITIES 0.00

## FUND BALANCE

=====

2900	UNAPPROPRIATED SURPLUS	3,923,531.20	
2920	RESTRICTED	457,715.93	
2921	ASSIGNED	0.00	
2922	COMMITTED	0.00	
2923	NONSPENDABLE	0.00	
2950	TRANSFER TO I & S	0.00	
2999	BALANCING ENTRY	0.00	
	SURPLUS (DEFICIT)	<u>279,895.08</u>	
	TOTAL FUND BALANCE		<u>4,661,142.21</u>

TOTAL LIABILITIES AND FUND BALANCE 4,661,142.21

\*\*END OF REPORT\*\*

BALANCE SHEET

AS OF: MARCH 31ST, 2022

87 -DCR CAPITAL PROJECTS

ASSETS

=====		
1100	CLAIM ON CASH-DCR CAPITAL PROJ	566,622.05
1105	CLAIM ON CASH-SEED	0.00
1300	ACCOUNTS RECEIVABLE	0.00
1370	ACCOUNTS RECEIVABLE - INVOICED	0.00
1501	ACCRUED WORKERS COMP	0.00
1502	ACCRUED EXPENSES	0.00
1610	DUE TO (FROM) GENERAL	0.00
1620	DUE TO (FROM) WATER & SEWER	0.00
1630	DUE TO (FROM) DEBT SERVICE	0.00
1631	DUE TO/FROM DEBT 1999 SERIES	0.00
1632	DUE TO/FROM DEBT-99 SERIES II	0.00
1640	DUE TO (FROM) WASTEWATER IMPAC	0.00
1650	DUE TO (FROM) WATER IMPACT	0.00
1660	DUE TO (FROM) PARK IMPROVEMEN	0.00
1665	DUE TO (FROM) STATE FUNDS	0.00
1666	DUE TO (FROM) FEDERAL FUNDS	0.00
1667	DUE TO (FROM) EQUIPMENT GRANT	0.00
1685	DUE TO (FROM) DEVELOPMENT CORP	0.00
1688	DUE TO/FROM WEED	0.00
1689	DUE TO/FROM HIGHER EDUCATION	0.00
1690	DUE TO (FROM) CDBG	0.00
1692	DUE TO (FROM) COURT TECHNOLOGY	0.00
1693	DUE TO (FROM) COURT SECURITY	0.00
1696	DUE TO (FROM) TECLOSE	0.00
		0.00
TOTAL ASSETS		566,622.05
=====		

LIABILITIES

=====		
2100	DEFERRED REVENUE	0.00
2199	DUE TO POOLED CASH	0.00
2550	DUE TO GENERAL	0.00
		0.00
TOTAL LIABILITIES		0.00

FUND BALANCE

=====		
2900	UNAPPROPRIATED SURPLUS	0.00
2950	OTHER SOURCES/USES	0.00
2999	BALANCING ENTRY	0.00
	SURPLUS (DEFICIT)	566,622.05
TOTAL FUND BALANCE		566,622.05

TOTAL LIABILITIES AND FUND BALANCE 566,622.05

\*\*END OF REPORT\*\*

CITY OF RICHMOND  
REVENUE AND EXPENSE REPORT (UNAUDITED)  
AS OF: MARCH 31ST, 2022

85 -DEVELOPMENT CORPORATION  
FINANCIAL SUMMARY

50.00% OF FISCAL YEAR

	CURRENT BUDGET	CURRENT PERIOD	YEAR-TO-DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>REVENUE SUMMARY</u>					
ALL REVENUE	<u>1,707,600.00</u>	<u>149,358.68</u>	<u>1,110,004.58</u>	<u>65.00</u>	<u>597,595.42</u>
TOTAL REVENUES	<u>1,707,600.00</u>	<u>149,358.68</u>	<u>1,110,004.58</u>	<u>65.00</u>	<u>597,595.42</u>
<u>EXPENDITURE SUMMARY</u>					
DEVELOPMENT CORP	<u>2,434,616.00</u>	<u>32,929.84</u>	<u>830,109.50</u>	<u>34.10</u>	<u>1,604,506.50</u>
TOTAL EXPENDITURES	<u>2,434,616.00</u>	<u>32,929.84</u>	<u>830,109.50</u>	<u>34.10</u>	<u>1,604,506.50</u>
REVENUE OVER/(UNDER) EXPENDITURES	<u>( 727,016.00)</u>	<u>116,428.84</u>	<u>279,895.08</u>	<u>38.50-</u>	<u>( 1,006,911.08)</u>

CITY OF RICHMOND  
 REVENUE AND EXPENSE REPORT (UNAUDITED)  
 AS OF: MARCH 31ST, 2022

85 -DEVELOPMENT CORPORATION

50.00% OF FISCAL YEAR

REVENUES	CURRENT BUDGET	CURRENT PERIOD	YEAR-TO-DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
3015 SALES TAX REVENUE	1,702,000.00	149,126.33	1,109,589.51	65.19	592,410.49
3055 INTEREST INCOME	600.00	232.35	415.07	69.18	184.93
3060 INTERGOVERNMENTAL	0.00	0.00	0.00	0.00	0.00
3070 OTHER INCOME	<u>5,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>
<b>TOTAL REVENUES</b>	<u>1,707,600.00</u>	<u>149,358.68</u>	<u>1,110,004.58</u>	<u>65.00</u>	<u>597,595.42</u>



CITY OF RICHMOND  
 REVENUE AND EXPENSE REPORT (UNAUDITED)  
 AS OF: MARCH 31ST, 2022

85 -DEVELOPMENT CORPORATION

50.00% OF FISCAL YEAR

EXPENDITURES	CURRENT BUDGET	CURRENT PERIOD	YEAR-TO-DATE ACTUAL	% OF BUDGET	BUDGET BALANCE
<u>DEVELOPMENT CORP</u>					
5400-40650 TRAVEL AND TRAINING	13,055.00	907.00	1,489.18	11.41	11,565.82
5400-40750 OFFICE SUPPLIES	1,500.00	0.00	184.09	12.27	1,315.91
5400-40800 POSTAGE	0.00	0.00	0.00	0.00	0.00
5400-41650 PERIODICALS AND MEMBERSHIPS	16,500.00	0.00	475.00	2.88	16,025.00
5400-42000 BUILDING REPAIR AND MAINTENANC	0.00	0.00	0.00	0.00	0.00
5400-42200 LEGAL AND PROFESSIONAL FEES	0.00	0.00	0.00	0.00	0.00
5400-42250 CONTRACTED SERVICES	176,508.00	13,297.00	166,344.96	94.24	10,163.04
5400-42500 ADVERTISING	145,479.00	10,640.63	54,371.42	37.37	91,107.58
5400-42800 TRANSFERS OUT	0.00	0.00	0.00	0.00	0.00
5400-42840 DECREASE IN FMV OF INVESTMENTS	0.00	0.00	0.00	0.00	0.00
5400-42850 MISCELLANEOUS EXPENSE	22,540.00	386.22	1,430.14	6.34	21,109.86
5400-42870 DONATIONS	0.00	0.00	0.00	0.00	0.00
5400-42900 CAPITAL OUTLAY	0.00	0.00	0.00	0.00	0.00
5400-43000 BOND REDEMPTION	0.00	0.00	0.00	0.00	0.00
5400-43050 INTEREST EXPENSE	0.00	0.00	0.00	0.00	0.00
5400-43051 BANK FEES	5,000.00	0.00	2,952.12	59.04	2,047.88
5400-43100 AGENCY FEES	0.00	0.00	0.00	0.00	0.00
5400-43150 TRANSFER TO OTHER FUNDS	255,150.00	0.00	190,150.00	74.52	65,000.00
5400-43400 CITY OF RICHMOND REIMB ALLOC	689,384.00	0.00	165,216.23	23.97	524,167.77
5400-43500 RICHMOND HISTORIC DISTRICT	50,000.00	7,698.99	33,474.00	66.95	16,526.00
5400-43505 GATEWAY/WAYFINDING INVESTMENTS	0.00	0.00	0.00	0.00	0.00
5400-43511 PUBLIC TRANSPORTATION	75,000.00	0.00	75,000.00	100.00	0.00
5400-43521 WAYSIDE HORNS	0.00	0.00	0.00	0.00	0.00
5400-43525 TX DOT - 359 OVERPASS	0.00	0.00	0.00	0.00	0.00
5400-43530 TSTC COMMITMENT	100,000.00	0.00	100,000.00	100.00	0.00
5400-43535 LAMAR STREET EXTENSION	0.00	0.00	0.00	0.00	0.00
5400-43536 N. 10TH ST ROW ACQUISITION	0.00	0.00	0.00	0.00	0.00
5400-43537 WESSENDORFF PARK	0.00	0.00	0.00	0.00	0.00
5400-43538 DOWNTOWN IMPROVEMENT GRANT	40,000.00	0.00	0.00	0.00	40,000.00
5400-43539 2ND ST FARMERS MARKET PAVILION	0.00	0.00	0.00	0.00	0.00
5400-43540 RESERVE FOR OPPORTUNITIES	500,000.00	0.00	39,022.36	7.80	460,977.64
5400-43541 WATER TOWER LIGHTING PROJECT	0.00	0.00	0.00	0.00	0.00
5400-43542 MYRTLE STREET PROJECT	0.00	0.00	0.00	0.00	0.00
5400-43543 SIGNAGE GRANT PROJECT	25,000.00	0.00	0.00	0.00	25,000.00
5400-44251 SALES TAX INCENTIVE AGREEMENTS	5,000.00	0.00	0.00	0.00	5,000.00
5400-44999 SALES TAX RESERVE	314,500.00	0.00	0.00	0.00	314,500.00
<b>TOTAL DEVELOPMENT CORP</b>	<b>2,434,616.00</b>	<b>32,929.84</b>	<b>830,109.50</b>	<b>34.10</b>	<b>1,604,506.50</b>
<hr/>					
<b>TOTAL EXPENDITURES</b>	<b>2,434,616.00</b>	<b>32,929.84</b>	<b>830,109.50</b>	<b>34.10</b>	<b>1,604,506.50</b>

\*\*\* END OF REPORT \*\*\*

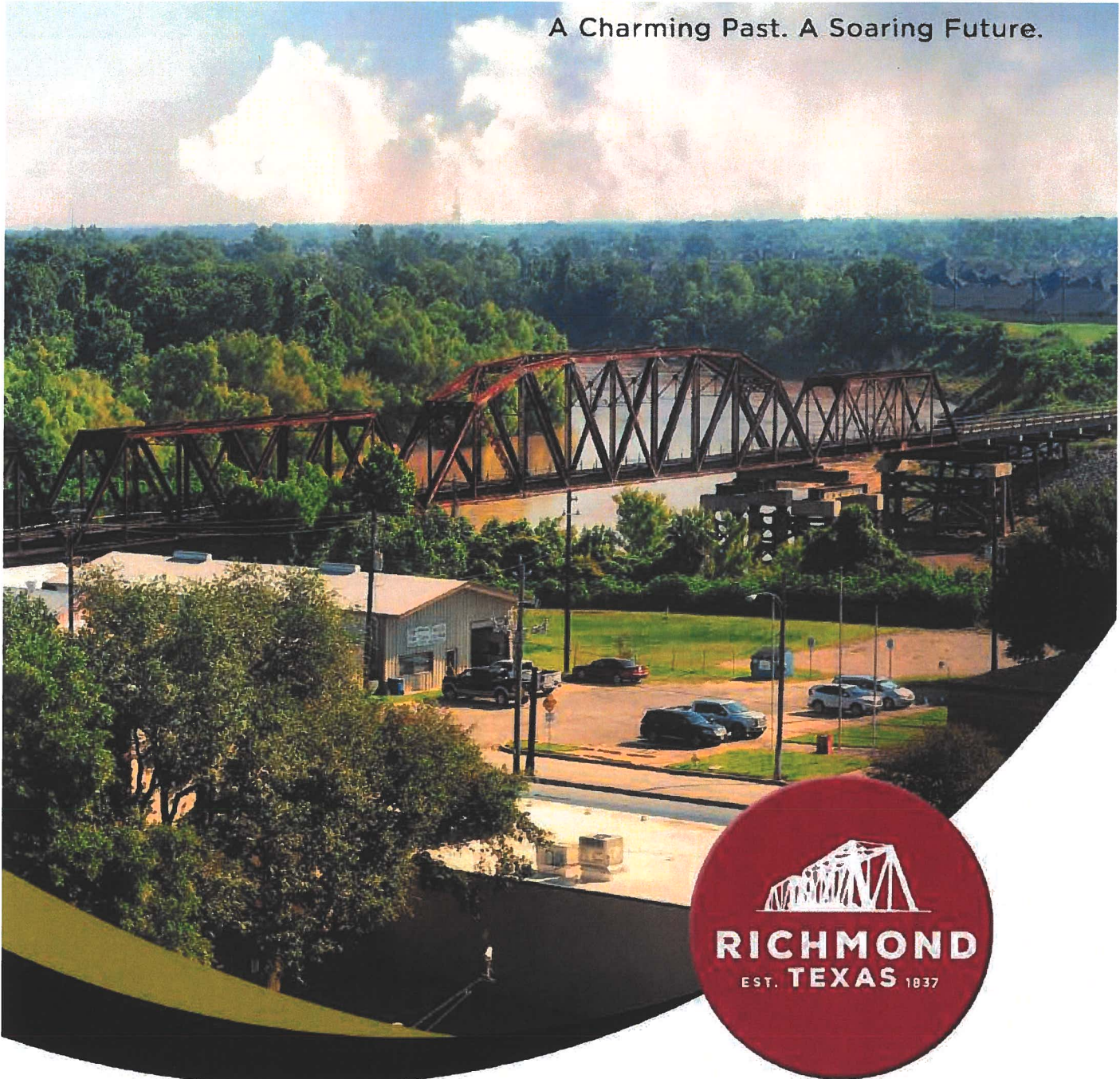
**Interim (Unaudited)**  
**DCR Forecast**  
**As of 3/31/2022**

Type	Month	Category	Prior Actuals	Current Actuals	Forecast	Forecast Variance
Revenue	1 - October		137,712	167,710	130,802	36,908
	2 - November		176,025	204,314	142,926	61,387
	3 - December		190,862	183,817	136,940	46,877
	4 - January		143,121	205,333	129,573	75,759
	5 - February		190,576	199,473	165,754	33,719
	6 - March	Sales Tax	139,192	149,126	121,371	27,755
		Other	3,055	-	417	(417)
		Interest	40	232	50	182
<b>6 - March Total</b>			<b>142,287</b>	<b>149,359</b>	<b>121,838</b>	<b>27,521</b>
<b>Revenue Total</b>			<b>980,584</b>	<b>1,110,005</b>	<b>827,834</b>	<b>282,170</b>
Expenditure	1 - October		332,300	39,518	202,885	(163,367)
	2 - November		36,818	116,417	202,885	(86,467)
	3 - December		327,176	463,502	202,885	260,617
	4 - January		99,011	21,205	202,885	(181,680)
	5 - February		166,356	156,538	202,885	(46,346)
	6 - March	Supplies	44	-	-	-
		Purchased Services	19,135	25,231	31,299	(6,068)
		Non-Departmental	-	7,699	12,500	(4,801)
		Transfers Out	185,276	-	78,711	(78,711)
		Capital Items/Other	-	-	53,333	(53,333)
6 - March	Non-Departmental	-	-	27,042	(27,042)	
<b>6 - March Total</b>			<b>204,455</b>	<b>32,930</b>	<b>202,885</b>	<b>(169,955)</b>
<b>Expenditure Total</b>			<b>1,166,115</b>	<b>830,110</b>	<b>1,217,308</b>	<b>(387,199)</b>





A Charming Past. A Soaring Future.



**CITY OF RICHMOND, TEXAS**  
**Monthly Sales Tax Analysis**  
For the period ending  
March 31, 2022

**FY2022**

# Sales Tax Analysis

## Summary of Performance

Quarter Label	Net Payment	SPA Collections	City Retained SPA	Gross City Collections	MUD Expense SPA	City Retained	Budget Amount	DCR Retained
<b>Q1</b>								
1 - October	727,363	116,464	59,772	559,695	-56,692	503,004	443,999	167,668
2 - November	902,127	172,691	87,695	697,844	-84,996	612,849	485,301	204,283
3 - December	774,155	80,878	41,788	590,389	-39,090	551,299	464,908	183,766
<b>Total</b>	<b>2,403,646</b>	<b>370,033</b>	<b>189,256</b>	<b>1,847,929</b>	<b>-180,777</b>	<b>1,667,151</b>	<b>1,394,207</b>	<b>555,717</b>
<b>Q2</b>								
4 - January	879,301	118,715	60,619	674,000	-58,097	615,903	439,813	205,301
5 - February	862,090	131,922	67,611	662,646	-64,311	598,335	563,066	199,445
6 - March	651,237	112,238	57,506	502,111	-54,732	447,379	413,460	149,126
<b>Total</b>	<b>2,392,629</b>	<b>362,875</b>	<b>185,735</b>	<b>1,838,757</b>	<b>-177,140</b>	<b>1,661,617</b>	<b>1,416,339</b>	<b>553,872</b>
<b>Total</b>	<b>4,796,275</b>	<b>732,908</b>	<b>374,991</b>	<b>3,686,685</b>	<b>-357,917</b>	<b>3,328,768</b>	<b>2,810,546</b>	<b>1,109,589</b>





# Sales Tax Analysis

## City Sales Tax

Quarter Label	Prior Year Net Payment	Net Payment	YoY Net % Chg	Prior Year City Retained	City Retained	YoY City % Chg	Budget Amount	Actual / Budget (\$)	Actual / Budget (%)
<b>Q1</b>									
1 - October	605,058	727,363	20.21%	413,000	503,004	21.79%	443,999	59,005	13.29%
2 - November	761,170	902,127	18.52%	527,947	612,849	16.08%	485,301	127,548	26.28%
3 - December	819,687	774,155	-5.55%	572,403	551,299	-3.69%	464,908	86,391	18.58%
<b>Total</b>	<b>2,185,914</b>	<b>2,403,646</b>	<b>9.96%</b>	<b>1,513,351</b>	<b>1,667,151</b>	<b>10.16%</b>	<b>1,394,207</b>	<b>272,944</b>	<b>19.58%</b>
<b>Q2</b>									
4 - January	625,390	879,301	40.60%	429,242	615,903	43.49%	439,813	176,091	40.04%
5 - February	818,404	862,090	5.34%	571,622	598,335	4.67%	563,066	35,269	6.26%
6 - March	603,792	651,237	7.86%	417,577	447,379	7.14%	413,460	33,919	8.20%
<b>Total</b>	<b>2,047,586</b>	<b>2,392,629</b>	<b>16.85%</b>	<b>1,418,441</b>	<b>1,661,617</b>	<b>17.14%</b>	<b>1,416,339</b>	<b>245,278</b>	<b>17.32%</b>
<b>Total</b>	<b>4,233,501</b>	<b>4,796,275</b>	<b>13.29%</b>	<b>2,931,791</b>	<b>3,328,768</b>	<b>13.54%</b>	<b>2,810,546</b>	<b>518,222</b>	<b>18.44%</b>





# Sales Tax Analysis

## DCR Sales Tax

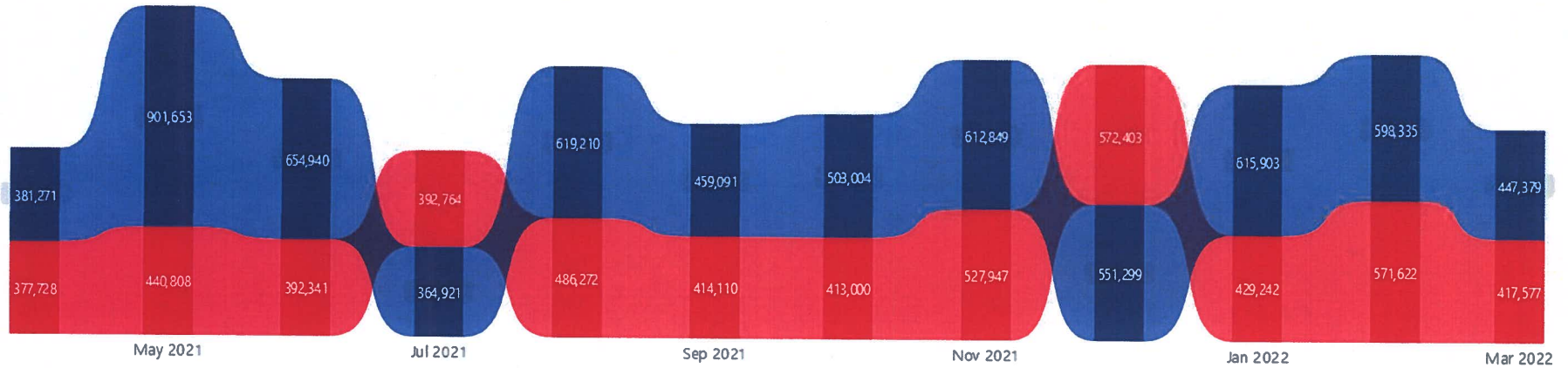
Quarter Label	Prior Year Net Payment	Net Payment	YoY Net % Chg	DCR Prior Retained	DCR Retained	YoY DCR % Chg	DCR Budget	DCR Act/Bud (\$)	DCR Act/Bud (%)
<b>Q1</b>									
1 - October	605,058	727,363	20.21%	137,667	167,668	21.79%	130,336	37,332	28.64%
2 - November	761,170	902,127	18.52%	175,982	204,283	16.08%	142,460	61,823	43.40%
3 - December	819,687	774,155	-5.55%	190,801	183,766	-3.69%	136,474	47,293	34.65%
<b>Total</b>	<b>2,185,914</b>	<b>2,403,646</b>	<b>9.96%</b>	<b>504,450</b>	<b>555,717</b>	<b>10.16%</b>	<b>409,269</b>	<b>146,448</b>	<b>35.78%</b>
<b>Q2</b>									
4 - January	625,390	879,301	40.60%	143,081	205,301	43.49%	129,107	76,194	59.02%
5 - February	818,404	862,090	5.34%	190,541	199,445	4.67%	165,288	34,157	20.67%
6 - March	603,792	651,237	7.86%	139,192	149,126	7.14%	121,371	27,755	22.87%
<b>Total</b>	<b>2,047,586</b>	<b>2,392,629</b>	<b>16.85%</b>	<b>472,814</b>	<b>553,872</b>	<b>17.14%</b>	<b>415,766</b>	<b>138,107</b>	<b>33.22%</b>
<b>Total</b>	<b>4,233,501</b>	<b>4,796,275</b>	<b>13.29%</b>	<b>977,264</b>	<b>1,109,589</b>	<b>13.54%</b>	<b>825,034</b>	<b>284,555</b>	<b>34.49%</b>

# Sales Tax Analysis

## City Performance Graphs

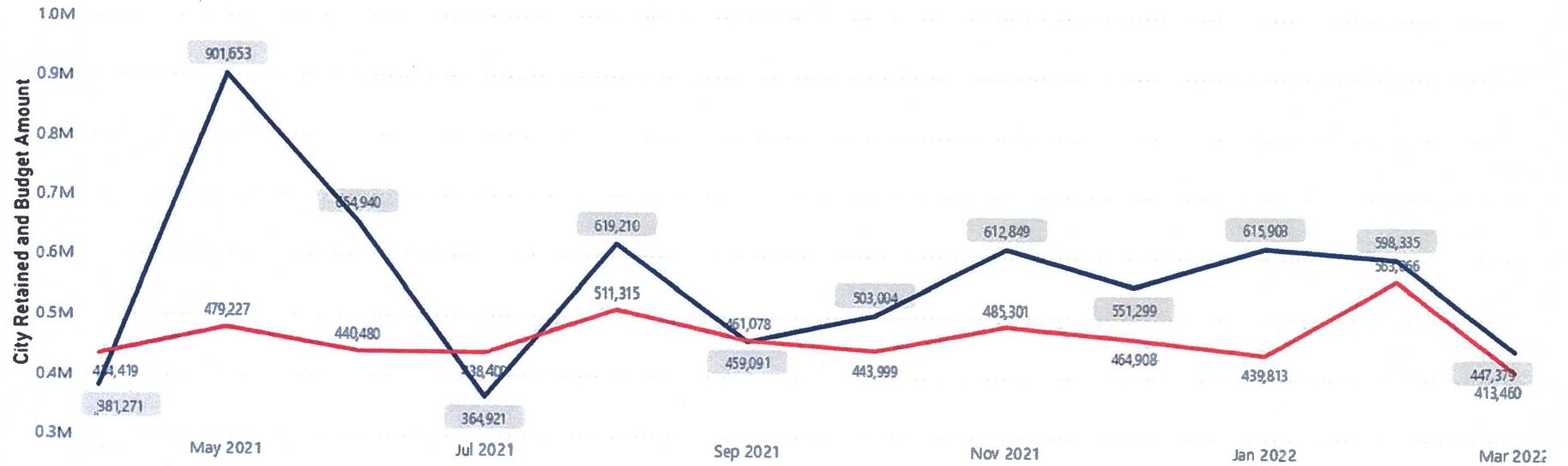
YOY Sales Tax Performance

● Prior Year City Retained ● City Retained



Sales Tax Performance Actual to Budget

● City Retained ● Budget Amount

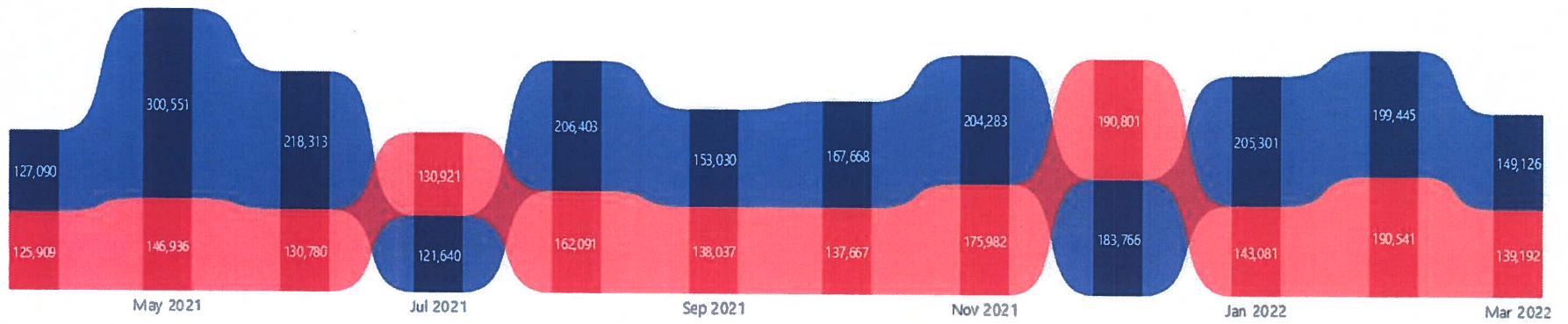


# Sales Tax Analysis

## DCR Historical Performance

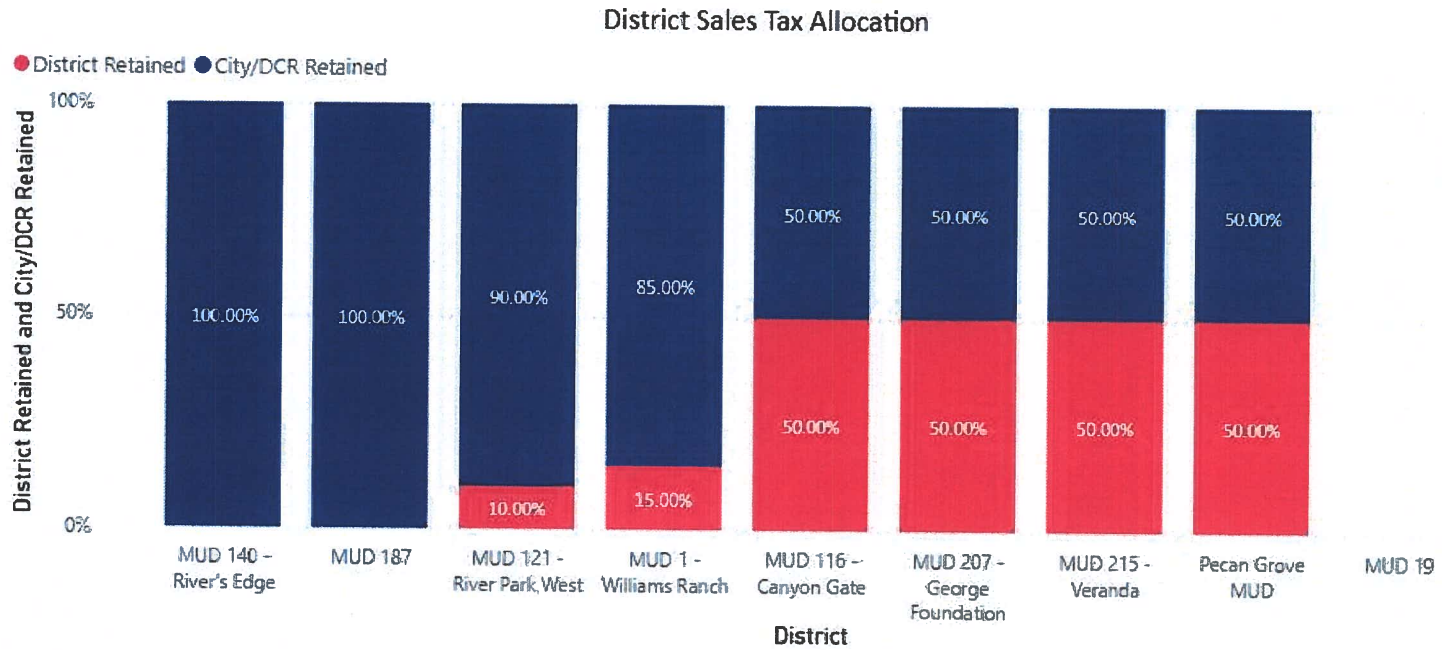
YOY Sales Tax Performance

● DCR Retained ● DCR Prior Retained



# Sales Tax Analysis

## SPA Allocation Agreements Key





**DEVELOPMENT CORPORATION OF RICHMOND  
SALES TAX REVENUE**

<b>GROSS</b> <i>(Includes City &amp; SPAs)</i>		<b>DCR ALLOCATION</b> <i>Actual Income</i>		<b>DCR BUDGET</b> <i>Budgeted Income</i>		<b>Year-to-Date</b> <b>Target</b> <b>to Budget</b>
<b>Total Received</b>	<b>Prior Year % Increase (Decrease) Month to Month</b>	<b>Monthly</b>	<b>Total Received Year-to-Date</b>	<b>Monthly</b>	<b>Total Budget Year-to-Date</b>	

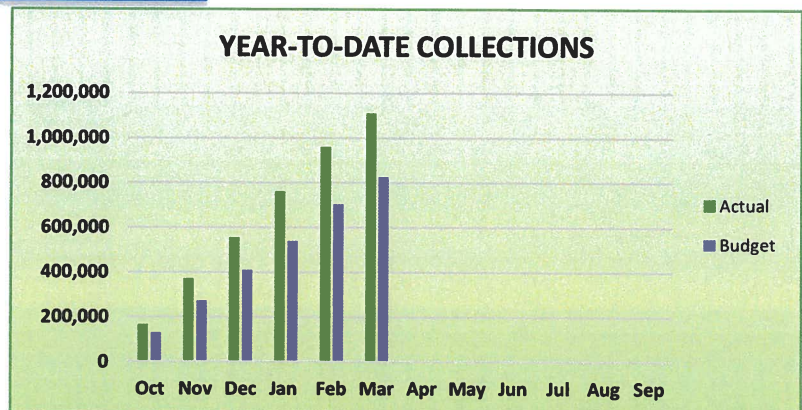
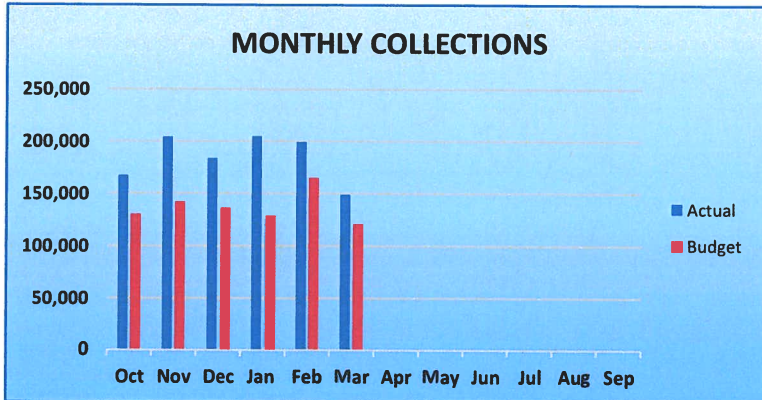
100% = Budget

*Fiscal Year 2021*

Oct	605,058	11%	137,667	137,667	128,712	128,712	106.96%
Nov	761,170	21%	175,982	313,649	139,542	268,254	116.92%
Dec	819,687	31%	190,801	504,450	136,615	404,869	124.60%
Jan	625,390	17%	143,081	647,531	126,394	531,263	121.89%
Feb	818,404	15%	190,541	838,071	163,136	694,399	120.69%
Mar	603,792	12%	139,192	977,264	118,084	812,483	120.28%
Apr	561,305	2%	127,090	1,104,354	133,946	946,429	116.69%
May	1,268,117	97%	300,551	1,404,905	147,762	1,094,191	128.40%
Jun	941,234	65%	218,313	1,623,218	135,815	1,230,006	131.97%
Jul	554,166	-5%	121,640	1,744,859	135,173	1,365,179	127.81%
Aug	883,774	25%	206,403	1,951,262	157,655	1,522,834	128.13%
Sep	670,588	12%	153,030	2,104,292	142,166	1,665,000	126.38%

*Fiscal Year 2022*

Oct	727,363	20%	167,668	167,668	130,336	130,336	128.64%
Nov	902,127	19%	204,283	371,951	142,460	272,795	136.35%
Dec	774,155	-6%	183,766	555,717	136,474	409,269	135.78%
Jan	879,301	41%	205,301	761,018	129,107	538,376	141.35%
Feb	862,090	5%	199,445	960,463	165,288	703,663	136.49%
Mar	651,237	8%	149,126	1,109,589	121,371	825,034	134.49%
Apr	0		0		129,371	954,406	
May	0		0		157,165	1,111,570	
Jun	0		0		142,344	1,253,915	
Jul	0		0		141,847	1,395,761	
Aug	0		0		161,753	1,557,514	
Sep	0		0		144,486	1,702,000	



6. Review and consider taking action on extending length of agreement for Bella Media and procurement from our Reserved for Opportunity Funds.



7. Review and discuss  
a presentation from  
the West Fort Bend  
Management District





**FY 2020 – 2021 Annual Report**  
October 1, 2020 – September 30, 2021

# Mission Statement



**Establish an economic climate that encourages sustainable growth and improves the quality of life of citizens.**

# A Few Facts



- Created in 2005 by the TX 79<sup>th</sup> Legislature through passage of SB 1820
- Governed by a five-member, volunteer Board of Directors
  - 2 Directors are appointed by the City of Richmond
  - 2 Directors are appointed by the City of Rosenberg
  - 1 Director is a joint appointee of both Cities
  - Directors serve 4-year terms

# WFBMD Board Members



**Todd Johnson**  
President  
Appointment confirmed by Richmond



**Anthony Sulak**  
Assistant Secretary  
Appointment confirmed by Rosenberg



**Joey Dupuis**  
Vice President  
Appointment confirmed by Richmond



**Robert Duran**  
Assistant Vice President  
Appointment confirmed by Rosenberg



**Lane Ward**  
Secretary  
Appointment jointly confirmed by Richmond and Rosenberg

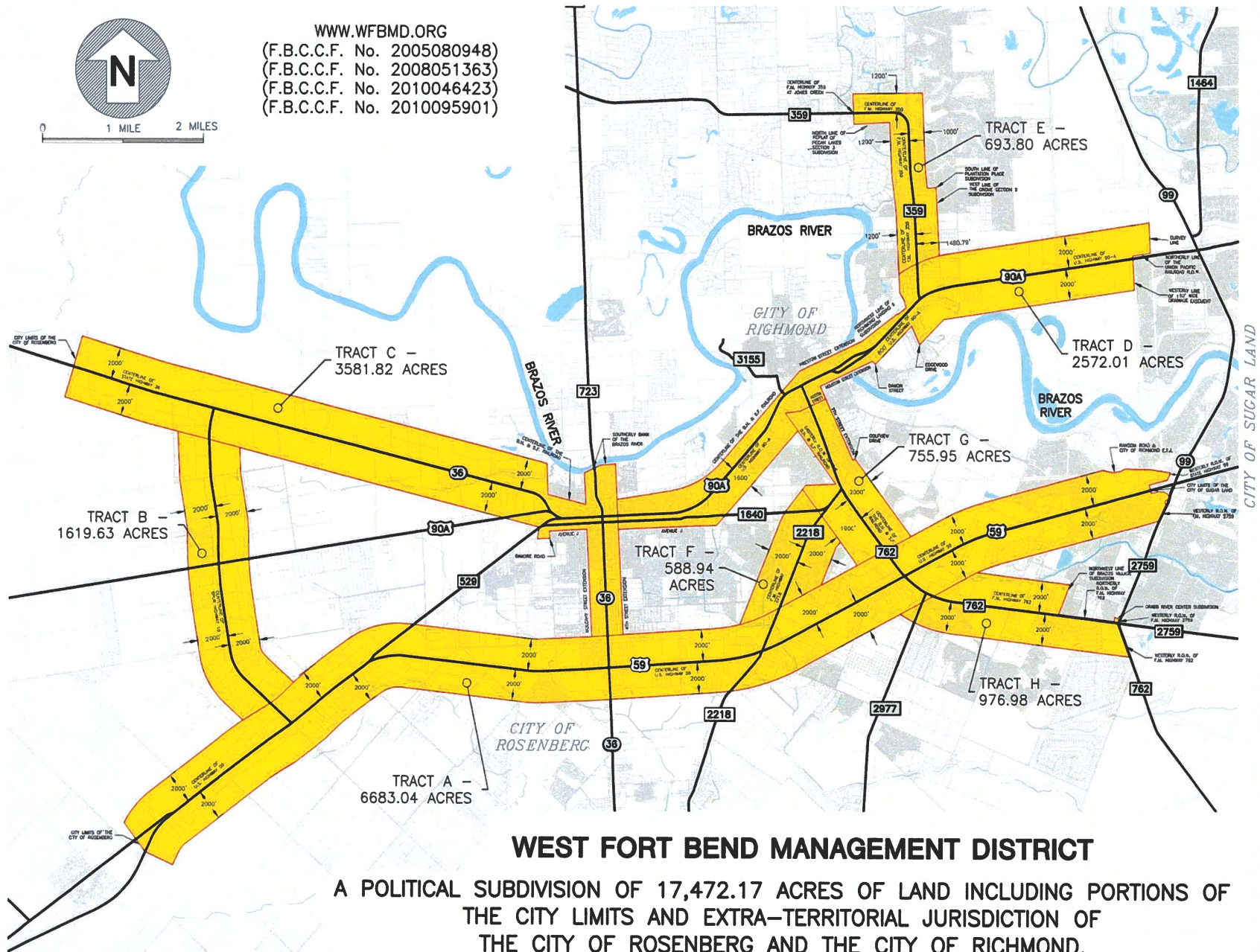






0 1 MILE 2 MILES

WWW.WFBMD.ORG  
(F.B.C.C.F. No. 2005080948)  
(F.B.C.C.F. No. 2008051363)  
(F.B.C.C.F. No. 2010046423)  
(F.B.C.C.F. No. 2010095901)



### WEST FORT BEND MANAGEMENT DISTRICT

A POLITICAL SUBDIVISION OF 17,472.17 ACRES OF LAND INCLUDING PORTIONS OF THE CITY LIMITS AND EXTRA-TERRITORIAL JURISDICTION OF THE CITY OF ROSENBERG AND THE CITY OF RICHMOND, FORT BEND COUNTY, TEXAS.

# Vision



- Corridor beautification, improvement and maintenance
- Special projects related to tourism, recreation, the arts and entertainment
- Assistance to City Historic Districts that are within the corridor
- Promote, develop and encourage economic development in the District territory
- Assistance with projects to help Cities implement their visions and strategic plans

# FY 2020 -2021 Action Points



## **Mowing, Maintenance and Community Beautification**

### **FM 359 Median mowing**

Coordinated mowing enhances this Richmond ETJ commercial/residential corridor from Highway 90 north to Mason Road. This project is jointly funded through an interlocal agreement between WFBMD and three neighboring MUDs. FY 2020-2021 is year four of the partnership that has kept this corridor mowed.

### **Project Green Ribbon**

Continued working with TxDOT and the Cities of Richmond and Rosenberg on Project Green Ribbon. This program provides donated reforestation plantings and ongoing maintenance along TxDOT right of ways. TxDOT funding timeline and COVID slowed this project but design services are currently in progress.



# FM 359 Mowing



These before and after photos highlight the impact of increased mowing along FM 359. The photo above is a section being mowed only 3 times per year by TxDOT. The photo to the left, is the same section after twice monthly mowing began in 2017 through an interlocal agreement with MUD 140, MUD 145 and Pecan Grove MUD.

# FY 2020 -2021 Action Points



## **Corridor Architectural Standards**

- Current WFBMD Architectural and Landscaping Standards and Guidelines were applied to projects in the city limits and ETJ of Richmond as follows during FY 2020-2021:
  - 19 Sign Applications
  - 24 Site Development Applications

# FY 2021 – 2022 Goals and Projects



## **FM 359 Mowing**

Continue median mowing and beautification of FM 359 median from Hwy 90A to Mason Road through the interlocal agreement with adjacent MUDs.

## **Corridor Architectural Standards**

Cooperating with the City of Richmond to ensure commercial development meets District architectural and landscaping standards including meeting to act on variance requests in an expeditious manner.

## **Hwy 90 Mowing**

Beginning October, 2021 WFBMD began funding 22 mows per year along Hwy 90 in Richmond. The mowing commences at FM 359 and goes south to the Brazos River Bridge.



# FY 2021 – 2022 Goals and Projects

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## **Pecan Fest 2021 Support**

WFMBD was a sponsor of Pecan Fest in November, 2021. Our Executive Director managed the volunteer and information tents the day of the festival.

## **TxDOT Project Green Ribbon**

Continued coordination with TxDOT on implementation of Green Ribbon projects in Richmond and Rosenberg.

## **Preliminary Abandoned Sign Survey**

WFBMD Board of Directors will lay out a strategy for identifying and taking inventory of abandoned, unsightly signage within the District boundaries.





# ANNUAL FINANCIAL REPORT

Of

<b>Legal Name of District or Authority:</b>	West Fort Bend Management District
For the Fiscal Year Ended:	09/30/2021
Preparer:	Diane Michaux
Title:	Bookkeeper
Date:	10/13/21
Telephone Number: (AC)	(713) 623-4539

1281 Brittmoore Rd.	Houston, TX	77043-4001
District's Mailing Address	City, State	Zip Code

## AUDIT REPORT EXEMPTION

Texas Water Code §49.198. AUDIT REPORT EXEMPTION (effective September 1, 2011)

§49.198(a) A district may elect to file annual financial reports with the executive director in lieu of the district's compliance with Section 49.191 provided:

§49.198(a)(1) The district had no bonds or other long-term (more than one year) liabilities outstanding during the fiscal period;

§49.198(a)(2) The district did not have gross receipts from operations, loans, taxes, or contributions in excess of \$250,000 during the fiscal period; and

§49.198(a)(3) The district's cash and temporary investments were not in excess of \$250,000 during the fiscal period.

§49.198(b) The annual financial report must be accompanied by an affidavit attesting to the accuracy and authenticity of the financial report signed by a duly authorized representative of the district.

§49.198(c) The annual financial report and affidavit in a format prescribed by the executive director must be on file with the executive director within 45 days after the close of the district's fiscal year.

§49.198(d) Districts governed by this section are subject to periodic audits by the executive director.

If the accompanying financial statements are compiled by a certified public accountant, see SSARS-1 and SSARS-7 for the applicable standards for reporting on compiled financial statements.

# FILING AFFIDAVIT

To: Texas Commission on Environmental Quality

Under the penalties of perjury, I certify that I have inspected the attached balance sheet, statement of receipts and disbursements, including the accompanying schedules and statements, and to the best of my knowledge and belief, they are a true, correct, and complete representation of the financial condition of:

West Fort Bend Management District as of

*(Name of District)*

09/30/2021

*(Date of Fiscal Year End)*

I also certify that the above district has complied in full

with all filing of audits, affidavits, and financial reports requirements of Section 49.194 of the Texas Water Code by filing copies of this Annual Financial Report in the district's office, located at:

1281 Brittmoore Rd. Houston TX 77043-4001

*(Address of District)*

Cory Burton, Regional Manager

*(Typed Name and Title)*

*Cory Burton*

*(Signature of Affiant)*

10-31-2021

*(Date)*

Subscribed and Sworn to before me by this

31<sup>st</sup>

day of

October

2021

In and For

Harris

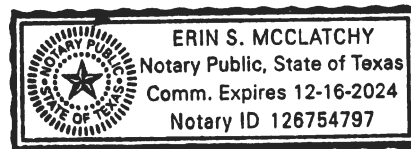
County, Texas

Erin S. McClatchy

*(Typed Name of Notary)*

12/16/24

*(My Commission Expires On)*





District Name: West Fort Bend Management District

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**MISCELLANEOUS DISCLOSURES AND MAILING INFORMATION**

as of the District's Fiscal Year-End

**A. Disclosures to comply with Rule 30 TAC 293.95(b)**

- (1) Was there any developer activity to prepare for residential or commercial development? "Developer activity" means construction performed or actions taken in preparation for construction (i.e., plans, permits) to provide services for or access to present or future residential or commercial water, sewer or drainage facilities.  Yes  No

If yes, have payments for these facilities been made by (an) other party (ies) on behalf of the district?  Yes  No

These payments are estimated to cumulatively be:

Cost	Amount
Organization Costs	
Construction Costs	
Administration Cost	
<b>Total Costs</b>	

- (2) Was the Board aware of any other types of contingent or actual liabilities (e.g., claims, lawsuits) which are not disclosed elsewhere in this report?  Yes  No

If yes, explain:

- B. Disclosures to comply with V.T.C.A. Water Code §49.054(e) and §49.455(j).** The Texas Commission on Environmental Quality must be notified of any changes in boundaries, board members, board terms, and addresses. Guidance for filing this information and a District Registration Form may be obtained by calling 512-239-4691.

**C. Additional Information.**

This report should be sent to:

District Creation Review Team,  
MC-152  
Texas Commission on Environmental Quality  
P.O. Box 13087 Austin, TX 78711-3087

Phone Number: 512-239-4691

Fax Number: 512-239-6190

BALANCE SHEET - CASH BASIS

**ASSETS**

Cash On Hand		_____
Cash In Bank (Schedule A)		<u>85,931.48</u>
Investments (Schedule B)		<u>0.00</u>
TOTAL CASH AND INVESTMENTS (1)		<u>85,931.48</u>
Accrued Interest Receivable - Optional (Schedule B)		_____
Inventory		_____
General Fixed Assets		_____
Other Assets	Fort Bend County - Escrow	<u>39.00</u>
	(Explain)	_____
	(Explain)	_____
	(Explain)	_____
TOTAL ASSETS (2)		<u><u>\$85,970.48</u></u>

**LIABILITIES AND EXCESS**

Notes Payable		_____
Refundable Deposits		_____
Developer Advances		_____
Other Liabilities	Payroll Liabilities	_____
	(Explain)	_____
	(Explain)	_____
TOTAL LIABILITIES		<u>0.00</u>
Excess Assets Over Liabilities		<u>85,970.48</u>
TOTAL LIABILITIES AND EXCESS (3)		<u><u>\$85,970.48</u></u>

---

**Note to Preparer: "TOTAL CASH AND INVESTMENTS" (1) must equal "CASH AND INVESTMENTS - End of Year" on the Statement of Receipts and Disbursements, page 5. "TOTAL LIABILITIES AND EXCESS" (3) must equal "TOTAL ASSETS" (2).**

**STATEMENT OF RECEIPTS AND DISBURSEMENTS - CASH BASIS**

**RECEIPTS**

Service Revenues		<u>\$0.00</u>
Tax Receipts		<u>0.00</u>
Penalty and Interest Received		<u>0.00</u>
Interest Received on Investments		<u>0.00</u>
Loans or Advances		<u>0.00</u>
All Other Receipts	City of Richmond - Contribution	<u>40,000.00</u>
	(Explain)	
	FM 359 Project Contributions	<u>8,970.01</u>
	(Explain)	
TOTAL RECEIPTS		<u><u>\$48,970.01</u></u>

**LESS DISBURSEMENTS**

Purchased Services for Resale		<u>\$0.00</u>
Payroll		<u>0.00</u>
Legal, Accounting or Contract Service		<u>14,410.50</u>
Supplies and Materials		<u>0.00</u>
Maintenance		<u>0.00</u>
Note Payments and Repayment of Advances		<u>0.00</u>
All Other Disbursements (Schedule C)		<u>17,054.63</u>
TOTAL DISBURSEMENTS		<u><u>\$31,465.13</u></u>
EXCESS OF RECEIPTS OVER (UNDER) DISBURSEMENTS		<u>\$17,504.88</u>
CASH AND INVESTMENTS - BEGINNING OF YEAR		<u>68,426.60</u>
CASH AND INVESTMENTS - END OF YEAR (See Note, page 4)		<u><u>\$85,931.48</u></u>

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**Note to Preparer:** In addition to all disbursements related to the purchase of consumable supplies and materials, certain assets of insignificant value may be considered consumable and accordingly recognized under the account classification "Supplies and Materials". Please refer to EXPLANATION OF TERMS, General Fixed Assets, page 7 of this report, for additional clarification.

**SCHEDULE A - CASH IN BANK (1)**

Name of Bank	Account Number	Purpose of Account	Balance
Amegy Bank	51893408	Checking	\$85,931.48
TOTAL			<u>\$85,931.48</u>

**SCHEDULE B - INVESTMENTS (2)**

Type of Investment	Name of Bank	Certificate Number	Interest Rate	Maturity Date	Principal Balance	(Optional) Accrued Interest
TOTALS					<u>\$0.00</u>	<u>\$0.00</u>

**SCHEDULE C - SCHEDULE OF ALL OTHER DISBURSEMENTS (3)**

Description of Disbursements (4)	Amount	
Maintenance Expense	\$0.00	
Printing & Office Supplies	89.10	
Executive Director Fees	3,375.00	
Postage	27.12	
Insurance & Surety Bond	3,169.00	
Web Hosting	600.00	
Miscellaneous Expense	2,644.41	
Filing Fees & Legal Notices	0.00	
FM 359 Project Expense	7,150.00	
Travel	0.00	
TOTAL		<u>\$17,054.63</u>

(1) Please refer to Explanation of Terms, Cash in Bank, page 7 of this report, for proper reporting.

(2) Please refer to Explanation of Terms, Investments, page 8 of this report, for proper reporting of "Principal Balance" and "Accrued Interest."

(3) Please refer to Explanation of Terms, All Other Disbursements, page 7 of this report, for proper reporting.

(4) A description should be given for each type of transaction and the amount of payments attributable to this type of disbursement. It may not be necessary to list each transaction separately.

# EXPLANATION OF TERMS

**All Other Disbursements** - This classification should be used only for payments, which cannot be classified properly in the six remaining accounts listed on the Statement of Receipts and Disbursements. Schedule C, page 6, should be completed for any report, which utilizes the "All Other Disbursements" classification.

**Cash Basis** - The financial statements contained in this report are to be prepared on the cash basis of accounting. They are not intended to be in conformity with Generally Accepted Accounting Principles (GAAP). Only transactions involving the exchange of cash should be included in these statements. No liabilities should be recorded unless they arise from the transfer of money. Exceptions to this rule are listed in "Investments" and "General Fixed Assets" below. Receipts and disbursements should not be recorded until payment is made. For the purpose of the Statement of Receipts and Disbursements, movement of funds between checking accounts and investments should not be considered as receipts or disbursements.

**Cash on Hand** - Petty cash, checks, money orders, and bank drafts not on deposit.

**Cash in Bank** - (From Schedule A) - Cash deposited in the district's checking account(s). The reserves, restrictions, or limitations as to its availability should be so stated. The total amount shown on Schedule A must reflect the reconciled balance as of the fiscal year end and reported under the account classification "Cash in Bank" on the Balance Sheet.

**Developer Advances** - Amounts owed to a developer for cash placed in the district's account or otherwise paid to the district. However, amounts payable to a developer for which repayment is contingent upon a bond sale (or some other event) should not be included as a liability of the district. Please see the Miscellaneous Disclosures, page 3 of this report, for disclosure of these contingent liabilities.

**Disbursements** - All transactions involving the disbursement of the district's fund should be included in the disbursements section. Payments made on behalf of the district by a third party should not be listed as a disbursement for the purpose of this statement. See the Miscellaneous Disclosures, page 3, of this report, for disclosures of these payments.

**Excess Assets Over Liabilities** - The difference between "Total Assets" and "Total Liabilities." If liabilities exceed assets, this number should be shown as a negative amount.

**General Fixed Assets** - A fixed asset is one which the cost exceeds \$50 and has a productive life longer than one year. "Fixed" denotes the intent to continue use or possession; it does not indicate the immobility of the asset. An asset of cost not in excess of \$50 should be considered consumable and accordingly recognized under the account classification "Supplies and Materials" on the Statement of Receipts and Disbursements. A fixed asset purchased through the issuance of a short-term note payable should be reported as an asset at its full cost even though no cash transaction may have taken place. Likewise, the corresponding note payable should be reported in the liability section of the Balance Sheet. Fixed assets donated to the district by a developer should be included as "General Fixed Assets" on the Balance Sheet. However, no amounts should be recorded on the Statement of Receipts and Disbursements for this type of transaction. The Credit offset to the fixed asset will be included in "Excess Assets over Liabilities" on the Balance Sheet.

**Investments (From Schedule B)** - List the types of investments (certificates of deposit, savings accounts, securities) which generate income in the form of interest. This should not include any amounts listed on Schedule A as "Cash in Bank." The total amount shown on Schedule B for "Principal Balance" must be reported under the account classification "Investments" on the Balance Sheet. At the option of the preparer, any interest earned on investments but not yet received may be reported as "Accrued Interest" on Schedule B and in the Asset section of the Balance Sheet. Under no circumstance should accrued interest be included in "Interest Received

on Investments" under "Receipts" on page 5. "Interest Received on Investments" should include only amounts actually received during the fiscal year.

**Inventories** - The cost of materials and other items purchased for use during the fiscal year by which are not completely consumed by the end of the fiscal year.

**Notes Payable** - The total outstanding principal of short-term loans, which mature within one year of their issuance.

**Other Liabilities** - Only liabilities arising from the receipt of cash which cannot be properly classified in one of the other liability accounts should be listed in this classification along with a brief explanation of this liability. Accounts payable, accrued interest, and contracts payable should not be listed as liabilities in this report.

**Receipts** - All transactions involving the receipt of cash during the fiscal year should be included in the Receipts section. Only those amounts actually received during the fiscal year should be included. Amounts received for which repayment is contingent upon a bond sale (or some other event) should be included here. (See "Developer Advances" above for treatment of the contingent liability.)

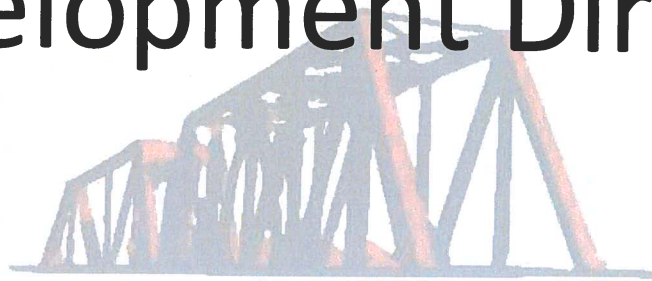
**Refundable Deposits** - This amount reflects a liability arising from the receipt of deposits from customers, which will be refunded to the customer at some future date, based on the terms and conditions of the deposit agreement.

**Rounding Instructions** - Please round to the nearest whole dollar amount. For example:

\$467.50 should be rounded up to \$468 and \$3,678.49 should be rounded down to \$3,678.



# 8. Report of activities of Economic Development Director.

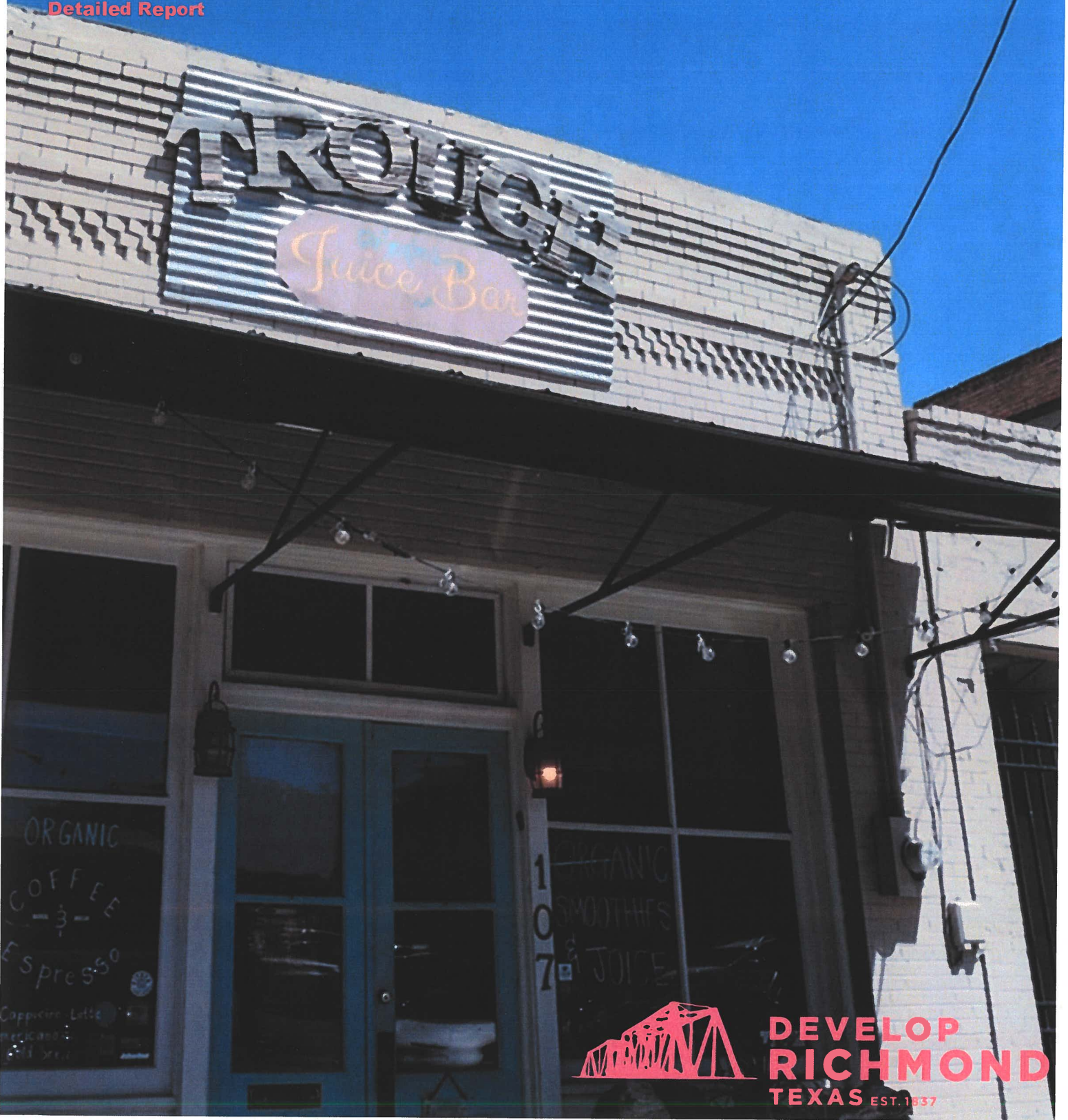


**DEVELOP**  
**RICHMOND**  
EST. TEXAS 1837

# Economic Development Director's Report

## April 2022

Detailed Report



**DEVELOP  
RICHMOND  
TEXAS** EST. 1837



## Regional Partnerships

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**Travel Texas EDA Program** The goal of the EDA grant program goal is to encourage recovery within the Texas leisure and hospitality sector. This program is open to nonprofit destination/DMO partners. In-market media exposure will likely be from April - August 2022. For standard social and digital media opportunities, partners will be able to run their own creative assets that click out to their website. We will not be requiring any templated or co-branded creative for participation. Custom integration elements will predominantly be developed by the media partner with Texas+partner review and approval.

Bella Media has already begun to work with us on submitting materials on our behalf to assist our businesses in Richmond with developing tourism in our community which draws more dollars into our community.

- **Meet with State Representative Jacey Jetton** to discuss Economic Development in Richmond as well as the greater Fort Bend County area. While speaking with him I was able to share with him the importance of Transportation to Economic Development. We discussed the importance of the 10th street project. If we have an opportunity to have access without rail hinderance it will help encourage future development on the remaining large parcels of land. Addressing these issues of transportation will assist with encouraging quality development.
- **Marvin and I** met for lunch to discuss projects and developments in Richmond and the greater Houston area that may affect our projects in Richmond. We are also gearing up to discuss what the economic development organizations as a county will seek from the legislature in the next session. More discussions to come.
- **Attended the Regional Economic Development Advisory Committee Quarter 1 2022 Meeting** This meeting encouraged us to look at our Strategic Plans and identify its tie to the regional market strategic plan. We recognize that there is a Comprehensive Masterplan, however, there are other plans that outline whether those desires within the Comprehensive plans are doable and if so how to attempt at addressing them. They shared with us a need to work as a region to attract more Technology based businesses which is an area, we as a region is slipping in which addresses why we are so behind as a region in rebounding from the covid period. We will continue having conversations on how to work more as a region and learn how to work on attracting the types of businesses that draw more employees to our area.
- **Attended the Transportation and Infrastructure Advisory Committee** which is through the Greater Houston Partnership. This is a committee that looks at future Congestion on our roadways and identifies how to mitigate those congestion areas. A white paper will follow these meeting that will serve as a position from them on how best to address this matter.

## Local Partnerships

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- **Met with the Central Fort Bend Chamber** to discuss Richmond's Economic Development Week. This is a 5-day program that is used to highlight our Richmond community. The week of events is from May 9<sup>th</sup> to May 13<sup>th</sup>. We are working to plan out the event and we will keep you all informed once the dates and locations are secured.
- **Richmond's Farmers Market** Continues to have a strong level of consistent participation. We continue to look for ways to grow the market and draw more citizens and vendors.

## **Small Business/Commercial Development**

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- **Attended the Grand Opening of Family Style & Co.** Great crowd of supporters. The opening was hosted by the Central Fort Bend Chamber. They have completed the interior portion of their project and are now preparing for phase 2 of the project which is an outdoor compact nursery space out back of their space.
- **Met with Willey Verbrugge** who is by far the most educated gentleman I have ever met. He holds 5 degrees in areas of Science that I am glad I did not advance my studies in. He is a coach at the Small Business Association SCORE office. We met to discuss wrap around services that we can offer our businesses within the City and ETJ.
- **Met with PGAL to** discuss the buildout of our Economic Development office area. We met with the firm and reviewed the plan to identify how to cut down cost of the project. We are now meeting with other potential resource providers on identifying how to pay for the remaining portion of the project which is to build out an accelerator to start the foundation of growing businesses that will add to the development of our tax base and feed our sales tax base as well. More information to come.

## **Economic Development Items**

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- **Met with Jessica Huang and Emmanuel from** Friends of North Richmond to discuss permit fees for events and activities in Richmond. She (Jessica) is working on a report to highlight what deters additional food vendors from participating in our events like the Farmers Market, Historic Richmond Association events, and etc. I will forward to the board once I receive the report.
- **Attended the Predevelopment Meeting for the following:**
  - Office Warehouse facility
  - Multi-Family development
- **Met with Commissioner Beard and City Manager Terri Vela** to discuss the future of the former Fire Station and Economic Development in Richmond. We also

discussed creating a pathway towards addressing future needs to grow and strengthen Richmond.

- **Small Business Breakfast** was a huge success! We had 75 businesses in attendance to listen to an impressive group of professionals in Marketing. The panelist discussed Marketing and using Social Media to grow business awareness. The event was held at Long Acres Ranch on **March 24, 2022**. We are now gearing up to introduce “A Cup of Joey in Richmond next! More information to come.

- **Met with the Executive Director of Pecan Harvest Festival** and presented her with the following questions:

- What do we expect to reach as it pertains to goals for the event?
- Who do we seek to attract at the event?
- What do the attendees look for in attending these events?
- What partnerships do we need to secure to entice additional participants and attendees and what will that require?
- How do we focus our efforts that does not solely focus on just Wessendorff Park and Morton Street., but the entire Downtown Richmond and beyond? I’m not advocating for additional days because I do not believe we have optimized the one day we are currently hosting.

We have also provided the Historic Richmond Association’s leadership (modified towards them of course) with the same questions. We have extremely limited funds and I want to be sure we use them in the best way possible to generate Economic Development in Richmond. More to come on this topic.





# TRAVEL TEXAS

[ TRAVEL TEXAS FY22 EDA CO-OP OFFERINGS ]



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# EDA GRANT BACKGROUND

TRAVEL  TEXAS

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## New Cooperative Program

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- Travel Texas worked with Proof Advertising to create a new cooperative program to encourage recovery within the leisure and hospitality sector following the impact of the pandemic on travel.
- Sign-up process will be familiar, with quick turnaround, to have content in market for spring and summer travel.

## Goals and Objectives

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- Build capacity within the DMOs and CVBs through budget savings and technical assistance.
- Evaluate the State Tourism Grant to inform ongoing tourism promotions and support future growth within the industry.

## Eligibility and Other Rules

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- EDA does not provide funding to for-profit entities or individuals.
- Due to statutory restrictions, advertising on behalf of private companies is not permitted,
- **Messaging must be consistent with Centers for Disease Control (CDC) guidelines for safe travel.**
- Additional Special Award Conditions; Department of Commerce Financial Assistance Standard Terms and Conditions; and Code of Federal Regulations (CFR Part 200 aka: Super Circular) govern the grant and compliance.
- **And it's free, no matching funds required**



# MEDIA OFFERINGS

TRAVEL  TEXAS

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## EDA Grant Program media overview

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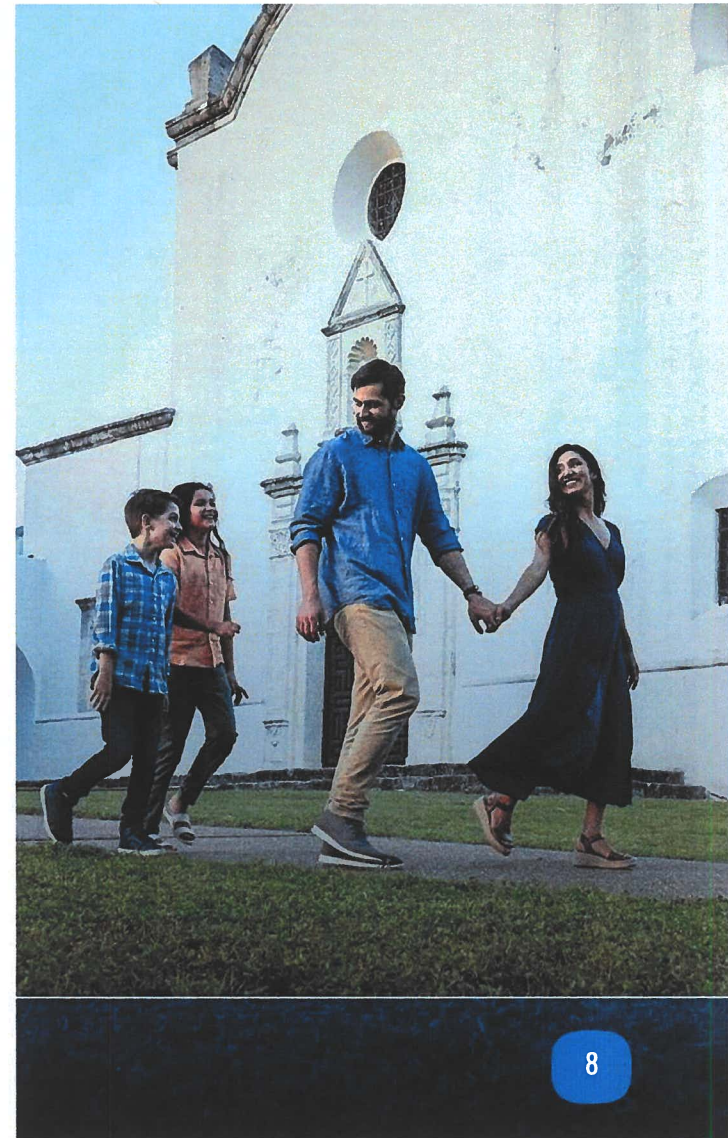
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**TRAVEL**  **TEXAS**

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## About Economic Development Week:

Economic Development Week was created by the International Economic Development Council (IEDC) in 2016. To increase awareness of local programs that create jobs, advance career development opportunities, and improve communities' quality of life everywhere, we have continued the tradition. Over the last six years, 450+ campaigns have been made throughout the United States and Canada. EDOs have created millions of impressions, hundreds of news stories, blog entries, videos, events, and other activities. Campaigns occurred in all 50 American states in 2019, with more than 60 communities officially proclaiming Economic Development Week.



INTERNATIONAL  
ECONOMIC DEVELOPMENT  
COUNCIL

## About the International Economic Development Council:

The International Economic Development Council is a non-profit, nonpartisan membership organization serving economic developers for 95 years. In 2001, AEDC and CUED merged to form the world's preeminent organization for economic developers: IEDC. With more than 5,000 members, IEDC is the largest organization of its kind. Since 1926, we have set out to diversify, improve, and celebrate economic development efforts around the world. Ninety-five years since the beginnings of AEDC, economic development and equity issues persist. IEDC continues to educate professionals around the world on best practices for addressing these issues through courses and publications and works closely with rural and urban communities through disaster recovery and strategic planning initiatives. IEDC's programs offer world-class professional development, accreditation, research, and advocacy.

## Section 1: Build the Hype!

Planning an economic development campaign offers immediate and long-term success. Creating a one-week celebration can include actual community events, the launching of new resources, or even the opening of a new community asset to substantially increase your economic development organization's visibility. Your campaign can be designed to deliver general or specific details about your organization's mission, the history of economic development in your community, facts about the profession, your EDO's service offerings, and any major success stories with businesses in your community. However you choose to celebrate, you'll need to build hype in your community. Here are a few ways to get you started.

### Write a letter to the editor for your community's newspaper. Here's how:

**Who should write?** Your most prominent brand ambassadors and those who are passionate about your vision and mission! It's important to have your elected and appointed officials or recognized local authorities submit articles. Examples of all titles include governor, mayor, business leader, executive economic developer, board chairman, or another civic leader. You can always write one for them as well, as that can expedite the process and ensure that the message is on-brand!

**So, what should you write about?** No doubt, you have a story to tell. The key is to think about what would resonate the best with the audience of your letter. Choose a storytelling approach by using data to emphasize what's most important. Share a public interest story about a thriving business in your community thanks to a collaboration/your EDO's support. Be sure your messages are concise, making it easier for editors to get to the main points. You may also use this as an opportunity to formally educate your community on the significant activities of economic development and which ones your organization specializes in. Include imagery, testimonials, and graphics to help guide the reader's eye.

### Download a press release template:

Customize this document with your celebration campaign. The release applies to communities, organizations, and businesses. Pull all your press contacts into one list, and start by distributing your release to local news outlets. For broad campaigns, consider adding state, regional and national publications to your distribution. You'll most likely have to follow up with reporters to ensure they received it and offer additional campaign information to further your chances of gaining some press exposure. Access the press release template at [iedconline.org/edw](http://iedconline.org/edw).



## Section 2: #EconDevWeek22 Social Media Strategy

Chances are most people in your community are avid social media users. They have mastered many of the most popular platforms. You don't have to worry about training people to share your great news! They'll do it for you and may have tricks to increase the reach that exceed your capabilities and budget. Engage them as much as you can. If you have not already done so, give them guidelines to interact positively across your channels. Encourage the sharing of photos and videos on Twitter, Instagram, Facebook, and LinkedIn. Make sure to use the official hashtag (#EconDevWeek22) so that your peers across the country see your postings. Using the official hashtag also allows us to share, repost and retweet your messages here at IEDC and broadcast your message to our audience.

IEDC's official social media accounts include:



**Like our Economic Development Week Page on Facebook:**

Go to Facebook.com and search for "Economic Development Week," or visit [www.facebook.com/EconomicDevelopmentWeek](http://www.facebook.com/EconomicDevelopmentWeek). Post your celebration photos, articles, and other news items to this page, tag them in photos and videos you share on your pages, and share content about Economic Development Week directly from this page as well.

## 2022 Sample Artwork

Download the **2022 EDW sample artwork here** for your promotion needs. Art is available in several dimensions and file types.



Need the source files or a different file type? Send an email to Hannah Chertock at [hchertock@iedconline.org](mailto:hchertock@iedconline.org)



## Sample Social Media Posts

### For LinkedIn & Facebook:

**Post 1:** Communities worldwide are preparing to participate in the 2022 Economic Development Week celebration, and so are we. We'd like to hear from you: what economic development topics would you like to learn about? #EconDevWeek22 - **ADD URL**

**Post 2:** Save the dates! 2022 #EconDevWeek22 Week runs from May 9 - 13. Keep an eye out as we prepare to showcase the programs - and the people - who make our communities stronger! **ADD URL**

**Post 3:** 2022 #EconDevWeek22 kicks off today! Watch for [tag your organization] events and activities all week. #EconDevWeek22 - **ADD URL**

### For Twitter and Instagram:

**Post 1:** We worked with # businesses in 2021. We're aiming to help # in 2022. Let's make your organization one of them. Learn more about what we're doing to strengthen local business and create jobs in [your community] by participating in #EconDevWeek22! Check out our event calendar - **ADD URL**

**Post 2:** It's official! We've declared #EconDevWeek22 in city/county. Thanks to our elected officials for recognizing the value of the profession. #EconDevWeek22 @iedctweets - **ADD URL**

**Post 3:** In 2021, # new businesses launched in [your city, county]. Find out what it takes to successfully launch yours this year. #EconDevWeek22 - **ADD URL**

## Section 3: Celebration Ideas for #EconDevWeek

### **Gain the Support of Elected Officials by Drafting a Proclamation:**

Dozens of communities officially proclaimed Economic Development Week in 2021. Not only were proclamations and resolutions signed in person, but many were posted online and shared within communities. Sample resolutions are available at [iedconline.org /edw](https://iedconline.org/edw).

### **Reach Out to Local Bloggers and Creators:**

Identify local artists, bloggers, and creatives covering economic development and reach out to them. Local Bloggers, creatives, and online influencers are incredibly important potential allies, as they represent trusted third-party perspectives on social issues and commercial brands. You'll need to give them credit for their hard work. Logo and link exchanges, special social media badges, and even an online forum that allows them to share the stories are all ideas to consider. These professionals can remain long-term partners even after the celebration ends.

### **Give a Virtual Tour of Your Offices:**

Prepare to bring in specific crowds while taking your messages directly to general audiences. Show off your staff, office, and service offerings by holding a virtual office tour! It doesn't have to be fancy, but it should be sketched out. Create a storyboard before doing so to ensure you get your points across, and add an element of surprise by having your executive leadership teams and elected officials participate.

### **Host a Photo Competition:**

Photo competitions are one of the most accessible, easy ways to encourage community-wide participation in Economic Development Week festivities. Additionally, these competitions produce content that can last well beyond the week itself. While your criteria will vary depending on the needs of your community, be sure to set parameters that encourages creativity among participants, and allows local businesses to express what the profession means to them.

### **Align with Sponsors:**

Want to really go all out this year? Consider pursuing a campaign sponsor(s) to help offset the costs. This is an opportunity to partner with companies and community advocates who have similar goals and objectives. Begin thinking of which brands would benefit from the exposure while helping to increase the reach, not only with funding, but also with access to their unique audiences.

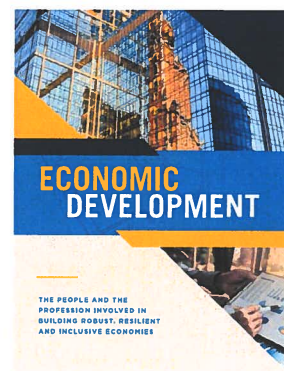


## Section 4: Distribute Key Tools and Resources

Economic Development Week is an ideal time to bring supporters in your community together in order to educate them on the ways that you can help them accomplish their business, workforce and community objectives. The following resources and tools are designed to help you engage and educate stakeholders in your community about the work you do, why you do it, how you do it and its impacts.

### What is Economic Development Brochure:

Economic development is the intentional practice of improving a community's economic well-being and quality of life. It includes a broad-range of activities to attract, create, and retain jobs, and to foster a resilient, pro-growth tax base and an inclusive economy. The practice of economic development comprises of a collaborative effort involving industry, government and myriad community stakeholders. **Download the What is Economic Development Brochure** to provide a basic overview on economic development, EDOs, and what economic developers do for your community as part of your campaign materials.



### Who Economic Development Programs Help and How Brochure:

This brochure gives a higher level overview of who and how economic development programs help, including examples of some of the services that EDOs typically provide. Whether your organization provides all of these services or just a few, economic development programs around the country impact myriad people's lives in very different and consequential ways. **Download the brochure** to further your campaign efforts.

### Why Invest in Economic Development Brochure:

The *Why Invest in Economic Development* brochure includes information about federal economic development investments that have been implemented in communities across America. **Download the brochure** and pull facts directly from it.



### Championing Economic Development Videos:

Check out **IEDC's YouTube page** for a series of videos about the profession and its accomplishments. See interviews with key economic development professionals on topics such as the roles of key partners, engaging elected officials, successful projects and more.

## Section 5: Watch a Free Webinar to Finalize Your Communications Strategy

### Inside Championing Economic Development & #EconDevWeek Primer

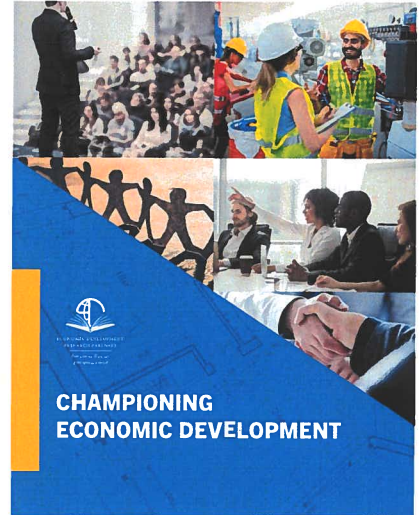
In January 2019, the Economic Development Research Partners (EDRP), the research think-tank of the IEDC, partnered with over 12 economic development organizations (EDOs) to produce a report examining public skepticism of the profession. The report, entitled “Championing Economic Development” addresses common misconceptions the profession faces, and provides guidance to economic developers on how to address challenges facing the industry, including:

- *Lack of understanding of the role of economic development as a professional practice*
- *Lack of understanding of the role of EDOs*
- *Transparency concerns*
- *Ideological opposition*

An informational webinar reviewing the report, and discussing its key takeaways – **is available on YouTube**. The webinar – featuring IEDC communications staff and former Board Chairs – also reviews best practices for devising a winning #EconDev Week campaign.

### Speakers on the webinar include:

- Tracye McDaniel, 2020 IEDC Board Chair
- Craig J. Richard, CECD, FM, 2020 IEDC Immediate Past Chair
- Jeffrey A. Finkle, CECD, President & CEO of IEDC
- Matthew Mullin, Vice President of Policy & Communications for IEDC
- Swati Ghosh, Senior Director of Research for IEDC



Watch the webinar recording, *Inside Championing Economic Development*. **Visit IEDC's Youtube Channel for the video.**

## Section 6: Add Your Campaign to the List of Award Winners

Keep the fun going after #EconDevWeek22 by entering your campaign into the Innovation in Economic Development Week category for the 2022 IEDC Excellence in Economic Development Awards.

Created in 2016 to highlight outstanding EDW celebrations, this category of the IEDC Excellence in Economic Development Awards program offers an opportunity to gain national recognition for your promotional campaign. This award is open to communities, regions, states and provinces who participate in the 2022 Economic Development Week. Types of promotion include, but are not limited to, an event, seminar, marketing tour, web or print projects, video, and digital media campaigns.



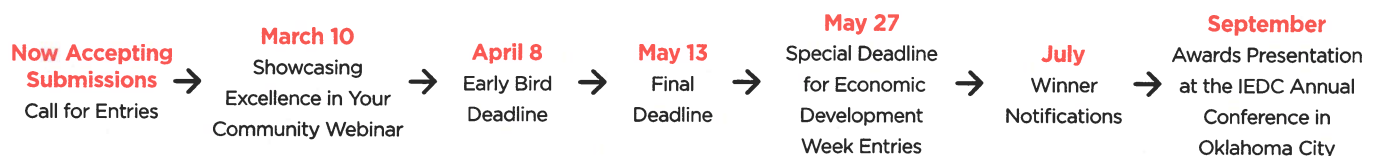
### 2022 EXCELLENCE IN ECONOMIC DEVELOPMENT AWARDS

#### Judging criteria for the Innovation in an EDW category includes:

- Goal/mission
- Innovation/creativity
- Effectiveness of EDW promotion
- Community or other EDO involvement (local, regional or state level)
- Use and quality of promotion utilizing social media

*Please note that criteria are meant for completion during EDW (May 9-13, 2022)*

#### Innovation in Economic Development Week Award Timeline



Questions? Contact Rebecca Thomas at [awards@iedconline.org](mailto:awards@iedconline.org).

Download the application at [iedconline.org/2022Awards](https://iedconline.org/2022Awards)



Interested in learning more about the Innovation in an EDW category? Register for a webinar on the IEDC Excellence in Economic Development Awards.

Visit [iedconline.org/awardswebinar](https://iedconline.org/awardswebinar).



**2022 ECONOMIC DEVELOPMENT WEEK  
IS PRESENTED BY:**



INTERNATIONAL  
ECONOMIC DEVELOPMENT  
COUNCIL

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The Power of  
Knowledge and Leadership

**#EconDevWeek22**  
**May 9-13, 2022**



FOR IMMEDIATE RELEASE

Contact: *[Insert your Contact Name]*

February XX, 2022

*[Insert your Phone and Email]*

***[Insert Your Organization Here]* Announces Recognition of 2022 Economic Development Week**

*The international event will highlight local efforts to increase the quality of life in every community over the course of May 9 to May 13, 2022*

***[Insert Your Location Here]*** – ***[Insert your organization here]*** marks the week of May 9 to May 13, 2022, as the next Economic Development Week. During this week, communities across North America will celebrate and recognize the contributions made by professional economic developers to create more economically vibrant and livable communities.

Created in 2016 by International Economic Development Council (IEDC), the largest international professional trade association for economic developers, Economic Development Week aims to increase awareness for local programs that create jobs, advance career development opportunities, and improve the quality of life in communities everywhere.

"Economic developers play essential roles in promoting the economic health and vitality of their communities — a fact that has only been proven further by the events of the past two years," says IEDC President & CEO Nathan Ohle. "The 2022 Economic Development Week will serve to recognize, honor and celebrate the ingenuity and leadership practitioners have shown in working to create a more equitable and prosperous future for everyone. I encourage everyone to begin planning their own celebrations that will lift up the important outcomes economic developers facilitate in their communities."

*[Highlight your organization, current initiatives, and local EDW events here]*

*[Insert your own quote here]*

**About *[Insert Your Own Organization]***

*[Insert your own description here]*

**About the International Economic Development Council**

The International Economic Development Council (IEDC) is a non-profit membership organization serving economic developers. With more than 4,300 members, IEDC is the largest organization of its kind. Economic developers promote economic well-being and quality of life for their communities, by creating, retaining and expanding jobs that facilitate growth, enhance wealth and provide a stable tax base. From public to private, rural to urban, and local to international, IEDC's members are engaged in the full range of economic development experience. Given the breadth of economic development work, our members are employed in a wide variety of settings including local, state, provincial and federal governments, public-private partnerships, chambers of commerce, universities and a variety of other institutions. IEDC's

members create high-quality jobs, develop vibrant communities and improve the quality of life in their regions. [www.iedcONLINE.org](http://www.iedcONLINE.org).

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###

## PROCLAMATION

### ECONOMIC DEVELOPMENT WEEK

May 9 - May 13, 2022

**Whereas**, the International Economic Development Council is the largest professional economic development organization dedicated to serving economic developers, and

**Whereas**, the International Economic Development Council provides leadership and excellence in economic development for communities, members, and partners through conferences, training courses, advisory services and research, in-depth publications, public policy advocacy, and initiatives such as the Accredited Economic Development Organization program, the Certified Economic Developer designation, and the Entrepreneurship Development Professional, and

**Whereas**, economic developers promote economic well-being and quality of life for their communities by creating, retaining, and expanding jobs that facilitate growth, enhance wealth, and provide a stable tax base, and

**Whereas**, economic developers stimulate and incubate entrepreneurship in order to help establish the next generation of new businesses, which is the hallmark of the American economy, and

**Whereas**, economic developers are engaged in a wide variety of settings including rural and urban, local, state, provincial, and federal governments, public-private partnerships, chambers of commerce, universities, and a variety of other institutions, and

**Whereas**, economic developers attract and retain high-quality jobs, develop vibrant communities, and improve the quality of life in their regions, and

**Whereas**, economic developers work in the [insert city] within the State of [insert state].

**NOW THEREFORE BE IT RESOLVED**, that the [insert city] recognizes the week of May 9 through May 13, 2022, as Economic Development Week, and remind individuals of the importance of this community celebration which supports expanding career opportunities and making lives better.

FOR IMMEDIATE RELEASE

Contact: *[Insert your Contact Name]*

February XX, 2022

*[Insert your Phone and Email]*

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*[Highlight your organization, current initiatives, and local EDW events here]*

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**About *[Insert Your Own Organization]***

*[Insert your own description here]*

**About the International Economic Development Council**

The International Economic Development Council (IEDC) is a non-profit membership organization serving economic developers. With more than 4,300 members, IEDC is the largest organization of its kind. Economic developers promote economic well-being and quality of life for their communities, by creating, retaining and expanding jobs that facilitate growth, enhance wealth and provide a stable tax base. From public to private, rural to urban, and local to international, IEDC's members are engaged in the full range of economic development experience. Given the breadth of economic development work, our members are employed in a wide variety of settings including local, state, provincial and federal governments, public-private partnerships, chambers of commerce, universities and a variety of other institutions. IEDC's

members create high-quality jobs, develop vibrant communities and improve the quality of life in their regions. [www.iedcONLINE.org](http://www.iedcONLINE.org).

###



## PROCLAMATION

### ECONOMIC DEVELOPMENT WEEK

May 9 - May 13, 2022

**Whereas**, the International Economic Development Council is the largest professional economic development organization dedicated to serving economic developers, and

**Whereas**, the International Economic Development Council provides leadership and excellence in economic development for communities, members, and partners through conferences, training courses, advisory services and research, in-depth publications, public policy advocacy, and initiatives such as the Accredited Economic Development Organization program, the Certified Economic Developer designation, and the Entrepreneurship Development Professional, and

**Whereas**, economic developers promote economic well-being and quality of life for their communities by creating, retaining, and expanding jobs that facilitate growth, enhance wealth, and provide a stable tax base, and

**Whereas**, economic developers stimulate and incubate entrepreneurship in order to help establish the next generation of new businesses, which is the hallmark of the American economy, and

**Whereas**, economic developers are engaged in a wide variety of settings including rural and urban, local, state, provincial, and federal governments, public-private partnerships, chambers of commerce, universities, and a variety of other institutions, and

**Whereas**, economic developers attract and retain high-quality jobs, develop vibrant communities, and improve the quality of life in their regions, and

**Whereas**, economic developers work in the [insert city] within the State of [insert state].

**NOW THEREFORE BE IT RESOLVED**, that the [insert city] recognizes the week of May 9 through May 13, 2022, as Economic Development Week, and remind individuals of the importance of this community celebration which supports expanding career opportunities and making lives better.

# 9. Review and Consider future Workshops for EDC



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RICHMOND**

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10. Review and  
Consider ways to  
become a recipient of  
the annual Texas  
Economic  
Development Council's  
2022 Economic  
Excellence Award



TEXAS ECONOMIC DEVELOPMENT COUNCIL

## **News Release**

**Texas Economic Development Council**

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President/CEO

Texas Economic Development Council

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For Immediate Release

February 18, 2022

### **TEDC Recognizes 2021 Economic Excellence Recognition Recipients at 2022 Winter Conference**

The Texas Economic Development Council (TEDC) announced the recipients of its annual Economic Excellence Recognition program for 2021. The awards were presented on Friday, February 18th, during the TEDC's 2022 Winter Conference held in Sugar Land, Texas.

The Economic Excellence Recognition program provides recognition to economic development organizations that meet a desired threshold of professionalism. Recipients qualify for recognition based on training taken by their governing board/council as well as the economic development director and professional staff. Certifications, professional memberships and activities, and organizational effectiveness of the economic development staff also contribute to the standards for qualification.

These fifty-seven (57) economic development organizations received the TEDC's 2021 Economic Excellence Recognition:

Development Corporation of Abilene  
Balch Springs Economic Development Corporation  
Bastrop Economic Development Corporation  
Boerne/Kendall County Economic Development Corporation  
Bowie Economic Development Corporation  
Brazos Valley Economic Development Corporation  
Brenham Economic Development Corporation  
Brookshire Economic Development Corporation  
Cedar Hill Economic Development Corporation  
Cedar Park Economic Development Corporation  
City of Azle  
City of Justin  
City of Keller  
City of Lancaster



City of Mesquite  
City of Sachse  
Conroe Economic Development Council  
Cuero Economic Development Corporation  
Decatur Economic Development Corporation  
Del Rio Economic Development Corporation  
Development Corporation of Snyder  
East Aldine Management District  
Flower Mound Economic Development Corporation  
Galveston County  
Greater San Marcos Partnership  
Harlingen Economic Development Corporation  
Ingleside Economic Development Corporation  
Jacksboro Economic Development Corporation  
Kilgore Economic Development Corporation  
Lake Houston Partnership  
LaMarque Economic Development Corporation  
Lamesa Economic Development Corporation  
Lavon Economic Development Corporation  
League City Economic Development Corporation  
Liberty Hill Economic Development Corporation  
Lindale Economic Development Corporation  
Little Elm Economic Development Corporation  
Lockhart Economic Development Corporation  
Lubbock Economic Development Alliance  
Marble Falls Economic Development Corporation  
McKinney Economic Development Corporation  
Mexia Economic Development Corporation  
New Braunfels Economic Development Corporation  
North Richland Hills  
Pasadena Economic Development Corporation  
Pflugerville Community Development Corporation  
Saginaw Economic Development Corporation  
Sherman Economic Development Corporation  
Spring Branch Management District  
Sugar Land Type A Economic Development Corporation  
Sugar Land Type B Economic Development Corporation  
Sulphur Springs Economic Development Corporation  
Temple Economic Development Corporation  
The Colony Economic Development Corporation  
Tomball Economic Development Corporation  
Waxahachie Economic Development Corporation  
Wylie Economic Development Corporation

“The TEDC’s Economic Excellence Recognition program is one of the ways in which our organization honors the outstanding commitment to excellence of our communities and regions, their leaders, and their economic development professionals have toward the professionalization of their economic development efforts,” noted Carlton Schwab, President/CEO of the TEDC.”

The Texas Economic Development Council, established in 1961, is an Austin-based, statewide, non-profit professional association, dedicated to the development of economic and employment opportunities in Texas. The TEDC provides information, educational and legislative services to more than 875 members. The organization’s objective is to support the economic growth of Texas and develop strategies that promote a positive business climate in the state.

# 11. Excuse from Attendance at Regular DCR Meeting.



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12. Adjourn to  
Executive Session, as  
authorized by Texas  
Government Code,  
Section 551.087,  
Deliberation Regarding  
Economic  
Development  
Negotiations.