

# Agenda

#### **DEVELOPMENT CORPORATION of RICHMOND**

#### CITY COMMISION CHAMBER, 600 Morton Street, Richmond, Texas,

TUESDAY, NOVEMBER 8, 2022 at 5:00 p.m. and

via Video Conference call
(pursuant to Texas Government Code, Section 551.127)
Join Zoom Meeting
<a href="https://us06web.zoom.us/j/85866106727">https://us06web.zoom.us/j/85866106727</a>

#### A quorum of the City Commission may be present at this meeting.

- 1. Call to Order.
- 2. Recite the Pledge of Allegiance to the U.S. Flag and Texas Flag.
- 3. Public Comments. (Public comment is limited to a maximum of 3 minutes per item. No deliberations with DCR Board. Time may not be given to another speaker.)
- 4. Review and consider taking action on the minutes of the regular meeting held on October 11, 2022.
- 5. Review Financial Reports through October 31, 2022.
- 6. Review and Discuss the Director's Report.
- 7. Signage Improvement Grant Application for Catapult Art Studio LLC
- 8. Review and Discuss the Follow up response from YMCA regarding the return on investment for the rehabilitation project.
- 9. Excuse from Attendance at Regular DCR Meeting.
- 10. Future agenda items.
- 11. Adjourn to Executive Session, as authorized by Texas Government Code, Section 551.087, Deliberation Regarding Economic Development Negotiations.

#### **EXECUTIVE SESSION**

In accordance with Chapter 551, Government Code, Vernon's Texas Code Annotated (V.T.C.A.) (Open Meetings Law), "The Board of Directors may meet in a Closed Executive Meeting pursuant to provisions of the Open Meetings Law, Chapter 551, Government Code, V.T.C.A. in accordance with the authority contained in the following section"; Section 551.087, Deliberation Regarding Economic Development Negotiations.

- E1. Project Firehouse
- E2. Project Normandy

#### **OPEN MEETING**

- 12. Reconvene into Open Meeting, and take action on items, if necessary.
- 13. Adjournment

#### NOTICE OF ASSISTANCE AT THE PUBLIC MEETING

The Development Corporation of Richmond (DCR) meetings are available to all persons regardless of disability. This facility is wheelchair accessible and accessible parking spaces are available. Requests for accommodations, should you require special assistance, must be made 48 hours prior to this meeting. Braille is not available. Please contact the City Secretary's office at (281) 342-5456 for needed accommodations.

#### **CERTIFICATE**

I certify that the above notice of meeting was posted on a bulletin board located at a place convenient to the public in the City Hall, Richmond, Texas, on the 4<sup>th</sup> day of November 2022, at \_\_\_\_ a.m./p.m.



# 1. Call to Order.



2. Recite the Pledge of Allegiance to the U.S. Flag and Texas Flag.



# The United States Pledge of Allegiance:

I pledge allegiance to the Flag of the United States of America, and to the Republic for which it stands, one Nation under God, indivisible with liberty and justice for all.

# The Texas Pledge of Allegiance:

Honor the Texas flag;
I pledge allegiance to
thee, Texas, one state
under God, one and
indivisible.

3. Public Comments. (Public comment is limited to a maximum of 3 minutes per item. No deliberations with DCR Board. Time may not be given to another speaker.)

4. Review and consider taking action on the minutes of the regular meeting held on October 11, 2022.

TEXAS



#### STATE OF TEXAS

#### COUNTY OF FORT BEND

#### CITY OF RICHMOND

The Development Corporation of Richmond convened in a regular meeting open to the public and pursuant to notice thereof duly given in accordance with Section 501.072, Local Government Code, Vernon's Texas Codes, in Richmond City Hall Annex within said City on October 11, 2022, at 5:00 p.m. Directors in attendance included the following:

Vice President, Kit Jones Secretary, Nancie Rain Becky Haas William B. Morefield, III City Attorney, Gary Smith City Secretary, Lasha Gillespie Treasurer, Terry Gaul Tim Jeffcoat Terri Vela, City Manager Economic Development Director "ED", Jerry Jones

#### Agenda item A.1 Call to Order

 Vice President Kit Jones proceeded to call the meeting to order at 5:01 p.m. The meeting was broadcast via video conference call. All members of the public may participate in the meeting and via video conference call. Quorum was determined and meeting was declared open

#### Agenda item A.2 Recite the Pledge of Allegiance to U.S. and Texas Flags

The Pledge of Allegiance to the U.S. Flag and Texas Flag was recited

#### Agenda item A3. Public comments.

• There were no individuals signed up to speak therefore the agenda item was closed.

**Agenda item A4**. Review and consider taking action on the minutes of the regular meeting held on August 9, 2022.

- VP Kit Jones stated that the August 9, 2022, Meeting minutes reflected he was not present. VP Jones was absent during the September 13th meeting, not the August 9th meeting.
- Secretary Nancy Rain made a motion to approve the August 9, 2022, minutes with the revision that Kit Jones was present. Treasurer Gaul seconded the motion. Motion carried unanimously.

**Agenda item A5**. Review and consider taking action on the minutes of the regular meeting held on September 13, 2022.

 Nancy Rain made a motion to approve the September 13, 2022, meeting minutes. Kit Jones seconded the motion. Motion carried unanimously.

Agenda item A6. Review Financial Reports through September 30, 2022.

• Finance Director Alderete went into detail and gave specifics on the Financial Reports through September 30, 2022. This report includes the Development Corporation's balance sheet, which showed a total claim on cash of \$4.4 million and a total asset of \$4.7 million. The DCR Capital Projects Fund's balance sheet showed a total of a little over \$461,900. The activity and the budget YTD were reflected in the monthly budget report. FD Alderete continued by describing how the income statement displays the current budget and overall activities, showing that the month performed better than anticipated in terms of both revenue and expenditures for the year.

**Agenda item A7**. Report of Activities of Economic Development Director.

 Economic Development Direct Jerry Jones gave the Commission a director's report and then went on to describe the significance of Hickey, an economic development consulting firm, and the advantages of joining the Greater Houston Partnership. EDD Jones then gave a brief overview to the Commission of an event he attended with the Fort Bend Society of Commercial Realtors.

**Agenda item 8**. Review and discuss the new Develop Richmond TX website.

 EDD Jones gave a presentation and interactive demonstration of the new Develop Richmond website and received positive feedback from the Commission.

Agenda item 9.	Excuse	from	Attendance	at	Regular	DCR	Meeting
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 Nancie Rain made a motion to excuse Kit Jones' absence from the Sept. 13th meeting. Terry Gaul seconded the motion. Motion carried unanimously.

**Agenda item 10.** Adjourn to Executive Session, as authorized by Texas Government Code, Section 551.087, Deliberation Regarding Economic Development Negotiations.

Regular Session closed at 5:46 p.m. and adjourned to Executive Session

#### Agenda item 11. Reconvene into Open Meeting.

Regular session convened at 6:31 p.m. No action items from the Executive Session

#### Agenda item 12. Adjournment

• With no further action the meeting was adjourned at 6:31 p.m.

	APPROVED:
	Kit Jones, Vice President
ATTEST:	
Lasha Gillespie, City Secretary	

 Review Financial Reports through October 31, 2022.





#### Balance Sheet Account Summary As Of 10/31/2022

Account	Name	Balance	
id: 800 - DEVELOPMENT	CORPORTION FUND		
sets			
<u>800-1101</u>	CLAIM ON CASH-DEVELOPMENT CORP	4,501,384.71	
800-1200	CASH IN BANK-DEVELOPMENT CORP	0.00	
800-1250	FARMER'S MARKET ACCOUNT	0.00	
800-1300	Combined Securities - DCR	0.00	
800-1340	DCR WF - Sweep Accrued Interes	0.00	
800-1410	SALES TAX RECEIVABLE	371,950.78	
800-1411	OTHER RECEIVABLE	0.00	
800-1423	ACCOUNTS RECEIVABLE - INVOICED	0.00	
800-1471	PREPAID ASSET	0.00	
800-1472	ACCRUED WORKERS COMP	0.00	
800-1473	ACCRUED EXPENSES	0.00	
800-1500	DUE TO (FROM) GENERAL	0.00	
800-1501	DUE TO (FROM) WATER/SEWER	0.00	
800-1502	DUE TO (FROM) METER	0.00	
800-1503	DUE TO/FROM SURFACE WATER	0.00	
800-1504	DUE TO/FROM RIVER PARK WEST	0.00	
800-1506	DUE TO (FROM) CONSTRUCTION II	0.00	
800-1507	DUE TO (FROM) FIRE SERVICE CAP	0.00	
800-1511	DUE TO (FROM) DEBT SERVICE	0.00	
800-1512	DUE TO (FROM) DEBT 1999 SERIES	0.00	
800-1513	DUE TO/FROM DEBT-99 SERIES II	0.00	
800-1520	DUE TO (FROM) WASTEWATER IMPAC	0.00	
800-1523	DUE TO (FROM) WATER IMPACT	0.00	
800-1527	DUE TO (FROM) PARK IMPROVEMENT	0.00	
800-1529	DUE TO (FROM) STATE FUNDS(NARC	0.00	
800-1530	DUE TO (FROM) FEDERAL FUNDS	0.00	
800 1544	DUE TO/FROM SEED	0.00	
800-1545	DUE TO/FROM WEED	0.00	
800-1546	DUE TO (FROM) CDBG	0.00	
800-1547	DUE TO/FROM TCLEOSE-FIRE	0.00	
800-1548	DUE TO (FROM) COURT TECHNOLOGY	0.00	
800-1549	DUE TO (FROM) COURT SECURITY	0.00	
800-1550	DUE TO (FROM) TCLEOSE-POLICE	0.00	
800-1551	DUE TO/FROM GEN FIXED ASSETS	0.00	
800-1552	DUE TO/FROM DCR CASH/SWEEP	0.00	
	Total Assets:	4,873,335.49	4,873,335.4
bility			
800-2000	DEVELOPEMENT CORP ACCT PAYABLE	0.00	
800-2005	RETAINAGE PAYABLE	0.00	
800-2022	ACCOUNTS PAYABLE	0.00	
800-2201	DUE TO POOLED CASH		
800-2201	Total Liability:	0.00	
ib.			
aity ann anno	UNIA BORODONIA TEO CURRENTA	4 300 000 00	
800-2900	UNAPPROPRIATED SURPLUS	4,308,069.96	
800-2920	RESTRICTED	457,715.93	
800-2999	BALANCING ENTRY	0.00	

Balance Sheet As Of 10/31/2022

 Account
 Name
 Balance

 Total Revenue
 175,522.73

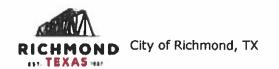
 Total Expense
 67,973.13

 Revenues Over/Under Expenses
 107,549.60

Total Equity and Current Surplus (Deficit): 4,873,335.49

Total Liabilities, Equity and Current Surplus (Deficit): 4,873,335.49

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#### Balance Sheet Account Summary As Of 10/31/2022

	Name	Balance	
ind: 703 - DCR CAPITAL PROJE	CTS FUND		
ssets			
<u>703-1101</u>	CLAIM ON CASH-DCR CAPITAL PROJ	458,438.44	
703-1200	CLAIM ON CASH-SEED	0.00	
703-1400	ACCOUNTS RECEIVABLE	0.00	
703-1423	ACCOUNTS RECEIVABLE - INVOICED	0.00	
703-1472	ACCRUED WORKERS COMP	0.00	
<u>703-1473</u>	ACCRUED EXPENSES	0.00	
703-1500	DUE TO (FROM) GENERAL	0.00	
<u>703-1501</u>	DUE TO (FROM) WATER & SEWER	0.00	
703-1511	DUE TO (FROM) DEBT SERVICE	0.00	
703-1512	DUE TO/FROM DEBT 1999 SERIES	0.00	
703-1513	DUE TO/FROM DEBT-99 SERIES II	0.00	
703-1520	DUE TO (FROM) WASTEWATER IMPAC	0.00	
703-1523	DUE TO (FROM) WATER IMPACT	0.00	
703-1527	DUE TO (FROM) PARK IMPROVEMEN	0.00	
703-1529	DUE TO (FROM) STATE FUNDS	0.00	
703-1530	DUE TO (FROM) FEDERAL FUNDS	0.00	
703-1542	DUE TO (FROM DEVELOPMENT CORP	0.00	
703-1545	DUE TO/FROM WEED	0.00	
703-1546	DUE TO (FROM) CDBG	0.00	
703-1548	DUE TO (FROM) COURT TECHNOLOGY	0.00	
703-1549	DUE TO (FROM) COURT SECURITY	0.00	
703-1550	DUE TO (FROM) TECLOSE	0.00	
	Total Assets:	458,438.44	458,438.4
ability			
703-2101	DEFERRED REVENUE	0.00	
703-2201	DUE TO POOLED CASH	0.00	
	Total Liability:	0.00	
juity			
703-2900	UNAAPROPRIATED SURPLUS	459,672.43	
703-2999	BALANCING ENTRY	0.00	
	Total Beginning Equity:	459,672.43	
Total Revenue	- asses producing refinity.	0.00	
Total Expense		1,233.99	
Revenues Over/Under Expe	enses	-1,233.99	
arrang arrang arrang arrang	Total Equity and Current Surplus (Deficit):	458,438.44	
	total edants and eartent surpros (Denott).	~JUJTJU- <del>TT</del>	

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### **Monthly Budget Report**

**Account Summary** 

For Fiscal: FY2023 Period Ending: 10/31/2022

		October Budget	October Activity	Variance Favorable (Unfavorable)	Percent Remaining	YTD Budget	YTD Activity	Variance Favorable (Unfavorable)	Percent Remaining	Total Budget
Fund: 800 - DEVE	ELOPMENT CORPORTION FUND									
Revenue										
800-4010	SALES TAX REVENUE	130,586.66	175,522.73	44,936.07	34.41%	130,586.66	175,522.73	44,936.07	34.41%	1,567,667.00
800-4500	OTHER INCOME	416.50	0.00	-416.50	-100.00%	416.50	0.00	-416.50	-100.00%	5,000.00
800-4600	INTEREST INCOME	6,297.48	0.00	-6,297.48	-100.00%	6,297.48	0.00	-6,297.48	-100.00%	75,600.00
	Total Revenue:	137,300.64	175,522.73	38,222.09	27.84%	137,300.64	175,522.73	38,222.09	27.84%	1,648,267.00
Expense										
800-6291-53120	OFFICE SUPPLIES	249.90	0.00	249,90	100.00%	249.90	0.00	249.90	100.00%	3,000.00
800-6291-56005	TRAVEL AND TRAINING	1,087.49	0.00	1,087.49	100.00%	1,087.49	0.00	1,087.49	100.00%	13,055.15
800-6291-56006	PERIODICALS AND MEMBERSHIPS	1,945.05	0.00	1,945.05	100.00%	1,945.05	0.00	1,945.05	100.00%	23,350.00
800-6291-56021	ADVERTISING	12,985.75	740.00	12,245.75	94.30%	12,985.75	740.00	12,245.75	94.30%	155,891.38
800-6291-56045	BANK FEES	416.50	0.00	416.50	100.00%	416.50	0.00	416.50	100.00%	5,000.00
800-6291-56048	MISCELLANEOUS EXPENSE	370.09	0.00	370.09	100.00%	370.09	0.00	370.09	100.00%	4,442.94
800-6291-56080	RESERVE FOR OPPORTUNITIES	56,519.29	0.00	56,519.29	100.00%	56,519.29	0.00	56,519.29	100.00%	678,503.00
800-6291-56081	TSTC COMMITTMENT	8,330.00	0.00	8,330.00	100.00%	8,330.00	0.00	8,330.00	100.00%	100,000.00
800-6291-56083	CONTRACTED SERVICES	25,572.79	64,860.00	-39,287.21	-153.63%	25,572.79	64,860.00	-39,287.21	-153.63%	306,996.30
800-6291-56090	RICHMOND HISTORIC DISTRICT	957.70	2,373.13	-1,415.43	-147.79%	957.70	2,373.13	-1,415.43	-147.79%	11,497.00
800-6291-56091	FBC TRANSIT	6,247.50	0.00	6,247,50	100.00%	6,247.50	0.00	6,247.50	100.00%	75,000.00
800-6291-59030	SALES TAX INCENTIVE AGREEMENTS	416.50	0.00	416.50	100.00%	416.50	0.00	416.50	100.00%	5,000.00
800-6291-60000	TRANSFER TO OTHER FUNDS	21,295.64	0.00	21,295-64	100.00%	21,295.64	0.00	21,295.64	100.00%	255,650.00
800-6291-60007	CITY OF RICHMOND REIMB ALLOC	57,425.68	0.00	57,425,68	100.00%	57,425.68	0.00	57,425.68	100.00%	689,384.00
	Total Expense:	193,819.88	67,973.13	125,846.75	64.93%	193,819.88	67,973.13	125,846.75	64.93%	2,326,769.77
	Total Fund: 800 - DEVELOPMENT CORPORTION FUND:	-56,519.24	107,549.60	164,068.84		-56,519.24	107,549.60	164,068.84		-678,502.77
	Report Total:	-56,519.24	107,549.60	164,068.84		-56,519.24	107,549.60	164,068.84		-678,502.77

For Fiscal: FY2023 Period Ending: 10/31/2022

#### **Group Summary**

			Variance				Variance		
	October	October	Favorable	Percent	YTD	YTD	Favorable	Percent	
Account Type	Budget	Activity	(Unfavorable) i	Remaining	Budget	Activity	(Unfavorable) F	Remaining	<b>Total Budget</b>
Fund: 800 - DEVELOPMENT CORPORTION FUND									
Revenue	137,300-64	175,522.73	38,222.09	27.84%	137,300.64	175,522,73	38,222.09	27.84%	1,648,267.00
Expense	193,819.88	67,973-13	125,846.75	64.93%	193,819.88	67 973 13	125,846.75	64.93%	2,326,769.77
Total Fund: 800 - DEVELOPMENT CORPORTION FUND:	-56,519.24	107,549.60	164,068.84		-56,519.24	107,549.60	164,068.84		-678,502.77
Report Total:	-56,519.24	107,549.60	164,068.84		-56,519.24	107,549.60	164,068.84		-678,502.77

#### **Fund Summary**

			Variance	Variance			
	October	October	Favorable Percent	YTD	YTD	Favorable Percent	
Fund	Budget	Activity	(Unfavorable) Remaining	Budget	Activity	(Unfavorable) Remaining	<b>Total Budget</b>
800 - DEVELOPMENT CORPORTIC	-56,519.24	107,549.60	164,068.84	-56,519.24	107,549.60	164,068.84	-678,502.77
Report Total:	-56,519.24	107,549.60	164,068.84	-56,519.24	107,549.60	164.068.84	-678.502.77



#### **Income Statement**

Account Summary
For Fiscal: FY2023 Period Ending: 10/31/2022

		Current Total Budget	YTD Activity	Budget Remaining
Fund: 800 - DEVELOPM	ENT CORPORTION FUND			
Revenue				
800-4010	SALES TAX REVENUE	1,567,667.00	175,522.73	1,392,144.27
800-4500	OTHER INCOME	5.000.00	0.00	5,000.00
800-4600	INTEREST INCOME	75,600.00	0.00	75,600.00
	Revenue Total:	1,648,267.00	175,522.73	1,472,744.27
Expense				
800-6291-53120	OFFICE SUPPLIES	3,000.00	0.00	3,000.00
800-6291-56005	TRAVEL AND TRAINING	13,055.15	0.00	13,055.15
800-6291-56006	PERIODICALS AND MEMBERSHIPS	23,350.00	0.00	23,350.00
800-6291-56021	ADVERTISING	155,891.38	740.00	155,151.38
800-6291-56045	BANK FEES	5,000.00	0.00	5,000.00
800-6291-56048	MISCELLANEOUS EXPENSE	4,442.94	0.00	4,442.94
800-6291-56080	RESERVE FOR OPPORTUNITIES	678,503.00	0.00	678,503.00
800-6291-56081	TSTC COMMITTMENT	100,000.00	0.00	100,000.00
800-6291-56083	CONTRACTED SERVICES	306,996.30	64,860.00	242,136.30
800-6291-56090	RICHMOND HISTORIC DISTRICT	11,497.00	2,373.13	9,123.87
800-6291-56091	FBC TRANSIT	75,000.00	0.00	75,000.00
800-6291-59030	SALES TAX INCENTIVE AGREEMENTS	5,000.00	0.00	5,000.00
800-6291-60000	TRANSFER TO OTHER FUNDS	255,650.00	0.00	255,650.00
800-6291-60007	CITY OF RICHMOND REIMB ALLOC	689,384.00	0.00	689,384.00
	Expense Total:	2,326,769.77	67,973.13	2,258,796.64
Fund: 800 - DE	VELOPMENT CORPORTION FUND Surplus (Deficit):	-678,502.77	107,549.60	
	Total Surplus (Deficit):	-678,502.77	107,549.60	

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#### **Income Statement**

For Fiscal: FY2023 Period Ending: 10/31/2022

#### **Group Summary**

Account Type	Current Total Budget	YTD Activity	Budget Remaining
Fund: 800 - DEVELOPMENT CORPORTION FUND			
Revenue	1,648,267.00	175,522.73	1,472,744.27
Expense	2,326,769.77	67,973.13	2,258,796.64
Fund: 800 - DEVELOPMENT CORPORTION FUND Surplus (Deficit):	-678,502.77	107,549.60	-786,052.37
Total Surplus (Deficit):	-678,502.77	107,549.60	

For Fiscal: FY2023 Period Ending: 10/31/2022

#### **Fund Summary**

	Current		Budget
Fund	Total Budget	YTD Activity	Remaining
800 - DEVELOPMENT CORPO	-678,502.77	107,549.60	-786,052.37
Total Surplus (Deficit):	-678,502.77	107,549.60	

Date Range: 10/01/2022 - 10/31/2022

#### Summary

			Pro	ect Summary	Date Range	Beginning		Ending	Budget
Project Number	Project Name		Encumbrances	Total Budget	Budget	Balance	Total Activity	Balance	Remaining
<u>16</u>	Wayside Horns		0.00	1,439,452.42	0.00	1,356,525.64	0.00	1,356,525.64	82,926.78
<u>18</u>	Myrtle Street		17,588.97	415,901.36	0.00	393,767.24	1,233.99	395,001.23	3,311.16
<u>22</u>	North 10th ST		0.00	299,900.43	0.00	0.00	0.00	0.00	299,900.43
<u>38</u>	Project MEAD		0.00	25,000.00	0.00	0.00	0.00	0.00	25,000.00
<u>39</u>	Project Neighbor		0.00	22,000.00	0.00	14,465.00	0.00	14,465.00	7,535.00
<u>43</u>	Project Whale		0.00	5,000.00	0.00	0.00	0.00	0.00	5,000.00
44	Project Bend	12	0.00	10,000.00	0.00	0.00	0.00	0.00	10,000.00
		Report Total:	17,588.97	2,217,254.21	0.00	1,764,757.88	1,233.99	1,765,991.87	433,673.37
			Gro	up Summary					
			0.0		Date Range	Beginning		Ending	Budget
	Group		Encumbrances	Total Budget	Budget	Balance	<b>Total Activity</b>	Balance	Remaining
	DCR Capital Projects		17,588.97	2,217,254.21	0.00	1,764,757.88	1,233.99	1,765,991.87	433,673.37
		Report Total:	17,588.97	2,217,254.21	0.00	1,764,757.88	1,233.99	1,765,991.87	433,673.37
			Typ	e Summary					
			•••	•	Date Range	Beginning		Ending	Budget
	Group		Encumbrances	<b>Total Budget</b>	Budget	Balance	<b>Total Activity</b>	Balance	Remaining
	Capital		17,588.97	2,217,254.21	0.00	1,764,757.88	1,233.99	1,765,991.87	433,673.37
		Report Total:	17,588.97	2,217,254.21	0.00	1,764,757.88	1,233.99	1,765,991.87	433,673.37



CITY OF RICHMOND, TEXAS Monthly Sales Tax Analysis

For the period ending October 31, 2022





#### **Summary of Performance**

Quarter Label	Net Payment	SPA Collections	City Retained SPA	Gross City Collections	MUD Expense SPA	City Retained	Budget Amount	DCR Retained
Q1								=
1 - October	763,044	121,907	60,953	587,522	-60,953	526,568	443,249	175,523
Total	763,044	121,907	60,953	587,522	-60,953	526,568	443,249	175,523
Total	763,044	121,907	60,953	587,522	-60,953	526,568	443,249	175,523



#### **City Sales Tax**

Quarter Label	Prior Year Net Payment	Net Payment	YoY Net % Chg	Prior Year City Retained	City Retained	YoY City % Chg	Budget Amount	Actual / Budget (\$)	Actual / Budget (%)
Q1									
1 - October	727,363	763,044	4.91%	503,004	526,568	4.68%	443,249	83,319	18.80%
Total	727,363	763,044	4.91%	503,004	526,568	4.68%	443,249	83,319	18.80%
Total	727,363	763,044	4.91%	503, <b>00</b> 4	526,568	4.68%	443,249	83,319	18.80%



#### **DCR Sales Tax**

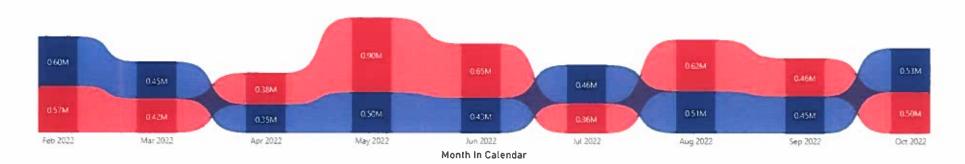
Quarter Label	Prior Year Net Payment	Net Payment	YoY Net % Chg	DCR Prior Retained	DCR Retained	YoY DCR % Chg	DCR Budget	DCR Act/Bud (\$)	DCR Act/Bud (%)
Q1							***		
1 - October	727,363	763,044	4.91%	167,668	175,523	4.68%	125,450	50,073	39.91%
Total	727,363	763,044	4.91%	167,668	175,523	4.68%	125,450	50,073	39.91%
Total	727,363	763,044	4.91%	167,668	175,523	4.68%	125,450	50,073	39.91%



#### **City Performance Graphs**



Prior Year City Retained
 City Retained



#### Sales Tax Performance Actual to Budget

Otty Retained Sudget Amount





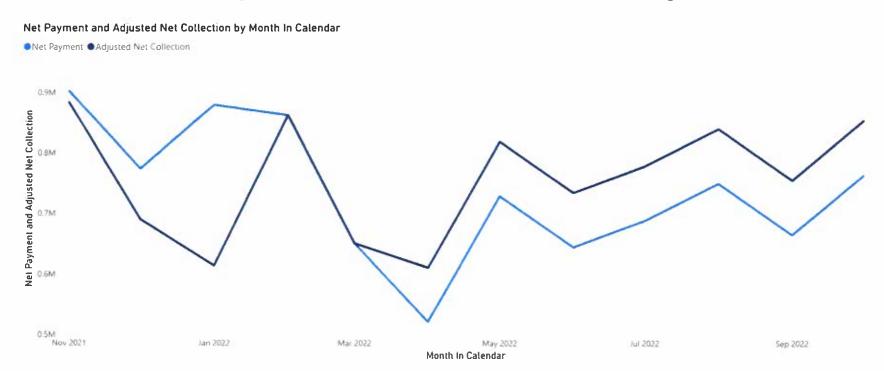
#### **DCR Historical Performance**





#### **Adjusted Sales Tax Figures**

# **Adjusted Sales Tax Collections Graph**





**Adjusted Sales Tax Table** 

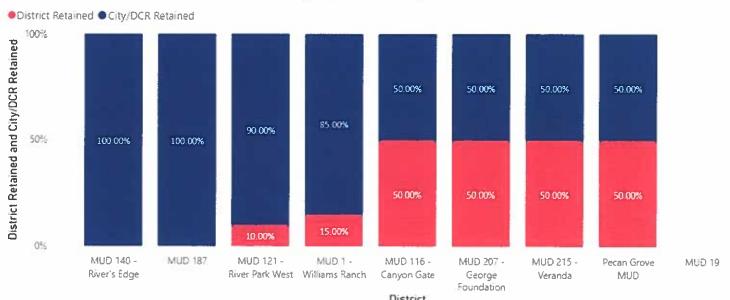
# Adjusted Sales Tax Table

Month In Calendar	Net Payment	Adjustment	Adjusted Net Collection
11/1/2021	902,127	18,748	883,380
12/1/2021	774,155	83,431	690,724
1/1/2022	879,301	264,989	614,313
2/1/2022	862,090		862,090
3/1/2022	651,237		651,237
4/1/2022	521,263	-89,612	610,875
5/1/2022	728,840	-89,612	818,452
6/1/2022	644,723	-89,612	734,335
7/1/2022	688,429	-89,612	778,041
8/1/2022	749,509	-89,612	839,121
9/1/2022	665,093	-89,612	754,705
10/1/2022	763,044	-89,612	852,656
Total	8,829,814	-260,117	9,089,931



#### **SPA Allocation Agreements Key**

#### District Sales Tax Allocation



District

#### **DEVELOPMENT CORPORATION OF RICHMOND**

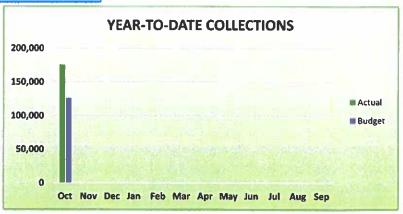
#### **SALES TAX REVENUE**

**GROSS** (Includes City & SPAs) **DCR ALLOCATION DCR BUDGET** Prior Year % Actual Income **Budgeted Income** Year-to-Date Total Received Total Increase (Decrease) Total Budget Target Received Month to Month Monthly Year-to-Date Monthly Year-to-Date to Budget

100% = Budget

				2000			
<b>~</b> .				scal Year 2022			
Oct	727,363	20%	167,668	167,668	130,336	130,336	128.64%
Nov	902,127	19%	204,283	371,951	142,460	272,795	136.35%
Dec	774,155	-6%	183,766	555,717	136,474	409,269	135.78%
Jan	879,301	41%	205,301	761_018	129,107	538,376	141.35%
Feb	862,090	5%	199,445	960 463	165,288	703,663	136.49%
Mar	651,237	8%	149,126	1,109,589	121,371	825_034	134.49%
Арг	521,263	-7%	116,710	1,226,299	129,371	954,406	128.49%
May	728,840	-43%	166,413	1,392,712	157,165	1,111,570	125.29%
Jun	644,723	-32%	143,551	1,536,263	142,344	1,253,915	122.52%
Jul	688,429	24%	154,509	1,690,773	141,847	1,395,761	121,14%
Aug	749,509	-15%	171,599	1,862,372	161,753	1,557,514	119,57%
Sep	665,093	-1%	150,339	2,012,711	144,486	1,702,000	118.26%
				scal Year 2023		_	
Oct	763,044	5%	175,523	175,523	125,450	125,450	139.91%
Nov	0		0		142,481	267,931	
Dec	0		0		131,051	398,982	
Jan	0		0		136,724	535,705	
Feb	0		0		87,977	623,682	
Mar	0		0		115,942	739,625	
Apr	0		0		119,342	858,966	
May	0		0		148 945	1.007.911	
Jun	0		0		134.832	1 142 743	
Jul	0		9		135,785	1,278,528	
Aug	0		0		152.327	1,430,855	
	17		*		105 051	1,700,000	





# 6. Review and Discuss the Director's Report.





## **Directors's Report**

Director's Report Provided By: Jerry W. Jones Jr. November 2022

#### **DCR's Mission and Strategic Priorities**

#### Fort Bend County Familiarization Tour

We met the Site Selection Consultants on Monday, October 24. I was able to pick up a consultant from Bush Intercontinental. We were able to discuss with them throughout the day and ask questions, like what are some ways we can make parcels in our area stand out more with them. All of the Consultants stayed at the Sugar Land Marriott Hotel. They were given welcome gifts, waiting on them in their rooms, and gift cards for activities in Sugar Land Town Square. The gift basket included something from each community. We used trays made from Mercy Goods as a part of their gift.

Tuesday, October 25, the tour started with breakfast and an introductory session at the Fort Bend EDC offices at 8. After breakfast, the consultants divided into two teams, the East Track with Amy Gerber, Garett Tomlinson, and Alan Reeves, and the West Track with Kathy Mussio, Jeff Stark, and Joe Giorno. Carla Sones facilitated panels on the East track, and Nick Riashi managed the West Track panels. Consultants participated in tours regularly and visited tons of communities. The teams experienced a full day of discussions. We finished the day with a dinner at George Ranch.

Wednesday, October 26, we started with an 8 am breakfast with each group, followed by a Workforce Advantages panel and lunch one last time before the staff took the consultants back to IAH. The committee will meet and compile some of the questions or thoughts the consultants shared with us. One of the most apparent areas of interest was Workforce Housing. A representative from Johnson Development spoke about their master-planned communities, and the site selector asked what the minimum price for a house in the neighborhood was. He followed with if you can't show me where teachers and firefighters live, you can't possibly be able to show me where a plant worker would live. We took the comment and shared that we would look into it and prepare future responses.

#### Richmond TX 97 Acres Development Meeting

Dhanani Private Equity Group announced the closing and acquisition of 97.5 acres of land in our ETJ. This property is located at 359 near McCrary Rd. I met with the developer, who expressed that he had no plans at this time, but if he were to develop something based on current trends in the market, it would be retail mixed with Multi-Family, Build to Rent, and Single Family purchases. They are focused on something other than the property; they just acquired it and want to review options.

#### **Business Retention and Recruitment**

#### Coffee at the BLOCK

Assisting our current businesses while attracting our new startups is vital to the future of Richmond. We seek owners interested in starting a business or one who has one and wants to grow their existing business. We have partnered with the Small Business Administration Houston District Office to host Coffee at the BLOCK on November 16. Please join us at this SBA Small Business Meetup! Representatives from the US Small Business Administration Houston District Office and SBA's Resource Partner Network (Fort Bend County Small Business Development

Center and SCORE Houston) will be available to answer questions from 9:00 am-10:30 am. Learn how SBA programs and resources can help you succeed! The session will be informative and allow for networking and Q&A.

#### **Potential Investment and Job Creation Prospects**

#### Met with Attack Poverty Representatives

Workforce Housing is a significant factor in attracting new businesses and industries to a community. I met with Brandon Baca and Zach Lambert concerning creating a Community Development Corporation (CDC). They wanted an initial meeting to discuss some of the abilities a CDC has and the impact it can have on a community.

There are several communities not only in the state of Texas that use CDCs but throughout the Country. CDCs are 501(c)(3) non-profit organizations created to support and revitalize communities, especially those impoverished or struggling. CDCs often deal with the development of affordable housing. They can also be involved in many community services that meet local needs, such as education, job training, healthcare, commercial development, and other social programs. I told them this is not something I can do for them; they have told me they intend to revisit with me at a later date to discuss the initiative further.

#### Promotes Availability of Sites/Buildings

Pre- Application Meetings: These are initial conversations; nothing is final. They are just gaining information on what would be needed to make the project happen.

311 S 11th Street (sign company) Company was inquiring about what they would need to make the project site work.

<u>307 Preston St.</u> (commercial office/workshop) – Due to mitigation issues with potential flooding, they pulled away from the site.

1008 Morton St. (church). I spoke with them and shared the complexity of the site and how it was more suited for an office instead of a church. The parking would have hampered the area and nearby businesses.

#### DCR Strategic Plan

Toward the beginning of the year, I would like us to review our documents and ensure that the DCR board fully supports the plans or would like to make revisions to them. This conversation will come in January 2023.

#### Short and Long-range Plans, Program Development, Special projects

CFBC Manufacturing Day 2022

The CFBC Manufacturing Day 2022 was held on Friday, October 7, at Houston Community College-Stafford Campus at the Advanced Manufacturing Center. We hosted Manufacturing/Industrial/Construction exhibitors for over 300 students to interact with and tour the HCC Advanced Manufacturing Center. This aids students in identifying additional options for careers in case they decide not to go to a four-year institution. Several two-year programs pay within six-figure incomes. We want to ensure that the workforce pipeline is there as we look at continuing to attract employers within the Energy, Business Services, and Life Sciences sectors.

#### **Target Industries**

I want to come to the board of directors next meeting and discuss changing the name of our Healthcare & Social Services sector to Life Sciences. The term Life Sciences encompasses all the Healthcare & Social Services jobs. This is something like what we did with Energy. I will provide information supporting why I am suggesting this move.

#### Marketing

Development Corporation of Richmond Facebook and Instagram

(Last 28 days)

Post Reach: 6,286 Post Engagement: 716 New Followers: 13

Marketing Plan RFP

We have a draft Marketing scope of work that we would like comments on regarding what the DCR is looking to gain from a firm that would put a plan together for our marketing efforts. Please continue to review and make your comments.

#### **Direct or In-kind Support for Community Events**

Richmond's One-Table Event

The event was a success. We had over 200 tickets sold, and it was well attended. We are already discussing how we can take the number of tickets to 250 next year.

Motown on Morton St.

Over 800 people came and "bugged on down" Morton Street in Richmond. This was an HRA event. I did not attend. I was out of town and did not serve on the committee. We only provided the sponsorship for this event. It was well attended and was a great tribute to Rocket Rosen, who passed away from ALS.

Miracle on Morton St. + Richmond's Community Walk

These two events are branded as "Holidays in Richmond." I am not actively involved in the meetings. I will provide the board with flyers once they are finished.

#### Network w/ Agencies, Organizations, Business

#### Local

Garden Club of Richmond

Spoke at the Garden Club of Richmond on economic development efforts in Richmond. They shared an interest in beautification. I informed them of the city's trail study. I shared with them that they may want to review the study and see if a potential project may interest them in the future.

Regional

State

# 7. Signage Improvement Grant Application for Catapult Art Studio LLC





# Development Corporation of Richmond

### **AGENDA ITEM COVER MEMO**

DATE: November 8, 2022

**AGENDA ITEM 7: Signage Improvement Grant Application for Catapult Art Studio** 

### **SYNOPSIS**

The Development Corporation of Richmond has established the Signage Improvement Grant Program. This program will provide financial assistance to local business owners seeking to replace or modify existing signage to meet current requirements outlined in the City of Richmond's Unified Development Code. This program is intended to beautify the key entryways and corridors, leverage public investment to enhance the existing community, and promote economic growth.

We have worked with Carmen Flores, the owner of Catapult Art Studio, for nearly two years. I met her and her husband after they heard me on an episode of Born in the Bend. They initially looked at the heights but gained an interest in Downtown Richmond.

### **COMPREHENSIVE PLAN 2016 GOALS ADDRESSED**

Funding this will assist us in the future when we seek to apply for the state's designation of historical/ art district. We have always fallen short due to not having a permanent art center. This addresses the need for an art center.

### **SUPPORTING MATERIALS**

The application and supporting documents are included.

### STAFF'S RECOMMENDATION

Staff supports this application and would like to see that this application is funded.



# Signage Improvement Grant Program Guidelines & Application

### Signage Improvement Grant Summary

The Development Corporation of Richmond has established the Signage Improvement Grant Program. This program will provide financial assistance to local business owners seeking to replace or modify existing signage to meet current requirements outlined in the City of Richmond's Unified Development Code. This program is intended to beautify the key entryways and corridors, leverage public investment to enhance the the existing community, and promote economic growth.

The Signage Improvement Grant Program will provide a grant up to 100% of the cost of the signage not to exceed a total of \$7,500. Business owners receiving the grant will be required to remove the existing non-conforming signage in order to qualify for this grant funding. New signage paid for through this program must meet all requirements set out in the City of Richmond's Unified Development Code.

### Signage Improvement Grant Guidelines

- 1. The grant program may provide up to 100% of the cost of new signage, removal of existing signage, and modifications of existing signage when appropriate. Grants will not exceed a total of \$7,500.
- 2. Eligible expenses include:
  - a. Design of signage.
  - b. Installation of signage.
  - c. Modifications of existing signage to meet Unified Development Code standards.
  - d. Costs associated with the removal of existing non-conforming signage.
  - e. Permitting costs associated with signage improvement.
- In-kind contributions do not count as an expenditure by the applicant. Only cash
  expenditures made by the applicant will be used when calculating the total cost of
  improvements.
- 4. This grant program is available to existing business owners within the city limits and extra territorial jurisdiction area of Richmond.

- 5. Applicants must submit drawings or plans detailing the specifications of the proposed signage improvement project.
- 6. The improvements must be completed as represented in the application. Failure to complete all of the improvements may result in a partial or total cancellation of the grant.
- 7. The applicant will be responsible for obtaining all applicable permits related to the signage improvement project. Failure to receive the appropriate permits will render the applicant ineligible to receive grant funding.
- 8. Grant awards are made on a reimbursement basis. Work will be verified by DCR staff to insure compliance with the Unified Development Code's signage requirements. Deviation from submitted plans may result in partial or total cancellation of the grant.
- 9. The applicant must be a legal business entity registered with the State Comptroller's Office. If the applicant is renting space, then the applicant must have written authorization from the property owner before submitting the grant application. If the building owner wishes to make improvements and is not the business operator, then the owner submit written authorization in conjunction with the business operator.
- 10. Grant applications will not be accepted for work that has already been completed.
- 11. The applicant must complete the project within 6 months of receiving written notice of approval of grant funding from the Development Corporation of Richmond. The DCR Board of Directors may provide additional time to complete the project at their discretion.
- 12. Signage improvement projects funded by this grant must fully comply with the City of Richmond's Unified Development Code and its signage requirements.
- 13. The DCR Board of Directors hold final approval authority and may award or deny awards to applicants at their discretion.

# **Signage Improvement Grant Application Richmond, TX**

Please return completed with necessary attachments and signatures to the Development Corporation of Richmond Office, 402 Morton St. during business hours of 8:00 am and 5:00 pm, Monday through Friday. If you have application questions, please contact Development Corporation of Richmond staff at (281) 342-5456 ext. 514.

Applicant Name: Carmen Flores	Date: 10/17/2022
Business Name: Catapult Art Studio LLC	
Mailing Address: 210 Morton St. Richmond TX 77469	
Contact Phone: (281)714-7061	Email: carmenflores11@gmail.com
Building Owner (If different from applicant): Mort	on Graphite 210, LLC
Project Site/Address: 210 Morton St. Richmond, TX 77	469
Details of Planned Improvements relating to Grant necessary)  Signage's design, fabrication, and installation on fascia.	
Signage's design, tabrication, and installation on fascia.	
2	
	2 198

Project Expenditures	Estimated Costs	Grant Requested
Purchase of Signage	\$2,738.20	\$2738.20
Removal of Existing Signage		_
Design Costs	\$500	\$500
Permitting Expenditures	\$50	\$50
Totals	\$3,288.2	\$3,288.2

Total Cost of Proposed Project	\$ 3,288.2	_
Total Grant Request (may not exceed \$7,500)	\$3,288.2	
Carmen Flores Director, Catapult Art Studio LLC	10/17/2022	
Applicant's Signature	Date	
Isaac Aviles President, Morton Graphite 210, LLC	10/17/2022	
Property Owner's Signature (if applicable)	Date	

# Signage Improvement Grant Agreement Development Corporation of Richmond

Catapult Art Studio LLC

Please complete and return with the Downtown Improvement Grant Application to the Development Corporation of Richmond, 402 Morton St. during business hours of 8:00 am and 5:00 pm, Monday through Friday. If you have any questions, please contact DCR Staff at (281) 342-5456.

I have met with Development Corporation of Richmond staff, and I have read and fully understand the Signage Improvement Grant procedures established by the Development Corporation of Richmond (DCR).

I understand that if I am awarded a Signage Improvement Grant by the Development Corporation of Richmond, any deviation from the approved project may result in the partial or total withdrawal of the grant. If I am awarded a Signage Improvement Grant for any work pursuant to this program, and the completed work is altered for any reason within one year from construction, I may be required to reimburse the Richmond Development Corporation immediately for the full amount of the grant.

Business/Organization Nan	ne	···
- fill	Carmen Flores	10/17/2022
Applicant's Signature	Printed Name	Date
A	Isaac Aviles, President, Morton Graphite	210, LLC 10/17/2022
Property Owner's Signature	e (if different from applicant) Printed N	ame Date
This section is to be completed b	oy DCR Staff	
Date considered by Staff	Recommendation	Staff Signature
Date considered by DCR	Action	Board President's Signature

Isaac Aviles Director, Morton Graphite 210, LLC 11019 Shettleston Dr. Richmond, TX 77407

October 17<sup>th</sup>, 2022. City of Richmond Texas

To Whom it may concern:

I, Isaac Aviles, hereby authorize Carmen Flores, owner of Catapult Art Studio LLC, tenant at 210 Morton Street, Richmond TX 77469, to install business signage on fascia of building.

If you have any questions please reach me at (281)727-8920 or isaacaviles@gmail.com

Thanks and Regards,

Isaac Aviles

President Morton Graphite 210, LLC



ELEVATION: SCALE: 1 1/2" = 1-0"

1/4" THICK FLAT CUT OUT ALUMINUM LOGO LETTERING AND RULE LINE. PAINT SEMIGLOSS BLACK.

MOUNT WITH THREADED STUDS SET WITH SILICONE ADHESIVE IN DRILLED HOLES OF HARDIPLANK SIDING. ADDITIONAL VHP TAPE AND SILICONE ON BACKS OF LOGO AS NEEDED.

SIGN TYPE

1/4" ALUM FCO

DATE CREATED

10/10/22

SIDE VIEW: SCALE: 1 1/2" = 1'-0"

DESIGNER

JMS

SCALE

SHOWN

102795

SALES BEE

BAILEY

CATAPULT GALLERY | ACADEMY

INSTALL ELEVATION LOGO SCALED ON 2' - 8" TALL X 25' - 3 1/2" WIDE SIGN BAND

REVISIONS (UINT / AUTHORIZED AGENT APPROVAL)
SIGNED:
DATE:

MATERIAY PROOF THIS DOCUMENT FOR MISSAGING, MATERIAS, INSIGN A MITHOD, TIC BEFORE APPROPRIES TO PLANISHON OF TRANSPORT AS WEIGHT ANY CHAMES MADE ATTER PROPRIES MOST ENGINED AND COMPLET SHALL S

AD DISPLAY SIGN SYSTEMS, INC. 27255 Katy Froeway • Katy, TX. 77494 tel: 281.392.2828 fax: 281.392.7445 www.AdDisplaySigns. A.1

Thank You.

PROJECT NAME

CATAPULT

RICHMOND

PROJECT LOCATION ADDRESS.

**Bailey Kogut** 

Ad Display Signs

<u>Bailey@addisplaysigns.com</u>

281,574,3879 Dock

TX

8. Review and Discuss the Follow up response from YMCA regarding the return on investment for the rehabilitation project.

TEXAS

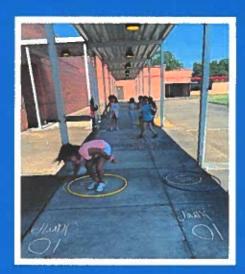


# FORT BEND COUNTY OUTREACH

2022 PROGRAM OVERVIEW









# PROGRAM OVERVIEW

### **Enrichment**

- Half Day or Full Day
- Arts/Crafts
- STEM
- Literacy
- HEPA
- Field Trips

### **Senior Fitness**

- Chair Exercise
- FB Seniors Meals on Wheels
  - Bud O'Shieles
  - Four Corners

### Summer PE / Sports Clinics

- Pre-K-K ESL Summer School
  - McNeill
  - Seguin
- 30 Minute Rotations
- Soccer Clinic (Club Connect)
  - Smith
  - 45 Minute Rotations

### Safety Around Water

- Swim, Float, Swim
- Push, Turn, Grab
- Water Safety Techniques
- Confidence Around Water



# PROGRAM LOCATIONS

### APARTMENT COMPLEX

Falcon Pointe (Rosenberg)

### COMMUNITY CENTERS

- Bates Allen Park (Kendleton)
- Barbara Jordan Youth Center (Needville)
- Bud O'Shieles Community Center (Rosenberg)
- Four Corners Community Center (Sugar Land)
- Mustang Community Center (Fresno)

### LAMAR CISD SCHOOL

- Bowie
- Culver
- McNeill
- Seguin
- Smith
- Taylor Ray
- Jackson
- Meyer
- Jane Long



# Return on Investment

### RICHMOND

- Water Safety with Safety Around Water Program especially with City of Richmond Pools being closed years ago and proximity of the Brazos River, and Apartment Complexes with no lifeguards on Duty.
- Investment in Richmond Kid and Family Programs with the future growth coming to Richmond area alone....
- TW Davis Member Units total Pre Covid was 2,100 units x 4.3 = Average Number of Residents served was 9,030.
- TW Davis Member Units from <u>Richmond Residents</u> total Pre Covid was <u>1,200</u> units x 4.3 = Average Number of Residents served was <u>5,160</u>.
- Projected with New Building the TW Davis Member Units total to start at <u>3,900</u> units x 4.3 = Average Number of Residents served will be around <u>16,770</u>.
- Projected with New Building the TW Davis Member Units total from <u>Richmond Residents</u> to start at <u>2,225</u> units x 4.3 = Average Number of Richmond Residents served will be around <u>9,568</u>.



# Enrichment







# LEADERS IN TRAINING







# OUTDOOR ENRICHMENT AT CAMP CLOUD





# SAFETY AROUND WATER





# **SENIOR PROGRAMS**







# SUMMER PE







# SOCCER CLINIC





# SOCCER CLINIC







# QUESTIONS?

# 9. Excuse from Attendance at Regular DCR Meeting.



### **Jerry Jones**

From: Klip Morefield <a href="mailto:kmorefield@northsideelectricmotors.com">kmorefield@northsideelectricmotors.com</a>

Sent: Friday, November 4, 2022 10:32 AM

**To:** Jerry Jones

Subject: Re: DCR NOVEMBER 2022 Board of Directors Meeting

Good morning Jerry,

I am in Colorado Randy will not return to Richmond in time for DCR meeting.

Thanks, Klip

William B. "Klip" Morefield III
North Side Electric Motors
2518 McAllister Rd., Houston, TX 77092
O: 713-869-2111, F: 713-869-2108
kmorefield@northsideelectricmotors.com

www.northsideelectricmotors.com

On 03/11/2022, at 12:35 PM, Jerry Jones <jjones@richmondtx.gov> wrote:

Jerry W. Jones Jr. is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

https://us06web.zoom.us/j/85866106727

Meeting ID: 858 6610 6727

One tap mobile

- +13462487799,,85866106727# US (Houston)
- +16694449171,,85866106727# US

### Dial by your location

- +1 346 248 7799 US (Houston)
- +1 669 444 9171 US
- +1 669 900 6833 US (San Jose)
- +1 719 359 4580 US
- +1 253 215 8782 US (Tacoma)
- +1 360 209 5623 US
- +1 386 347 5053 US
- +1 507 473 4847 US
- +1 564 217 2000 US
- +1 646 931 3860 US
- +1 689 278 1000 US
- +1 929 205 6099 US (New York)
- +1 301 715 8592 US (Washington DC)
- +1 309 205 3325 US
- +1 312 626 6799 US (Chicago)

# 10. Future agenda items.



11. Adjourn to Executive Session, as authorized by Texas Government Code, Section 551.087, Deliberation Regarding Economic Development Negotiations.

### **EXECUTIVE SESSION**

- In accordance with Chapter 551, Government Code, Vernon's Texas Code Annotated (V.T.C.A.) (Open Meetings Law), "The Board of Directors may meet in a Closed Executive Meeting pursuant to provisions of the Open Meetings Law, Chapter 551, Government Code, V.T.C.A. in accordance with the authority contained in the following section"; Section 551.087, Deliberation Regarding Economic Development Negotiations.
- E1. Project Firehouse
- E2. Project Normandy

# **OPEN MEETING**

12. Reconvene into Open Meeting, and take action on items, if necessary.

TEXAS

# 13. Adjournment

